

## **Suffolk County Vanderbilt Museum**

### **Board of Trustees**

#### **Minutes**

A regular meeting of the Suffolk County Vanderbilt Museum Board of Trustees was held in the Planetarium Lobby, Centerport, New York, on March 18, 2015.

#### **The following were in attendance:**

Ron Beattie – President  
Gretchen Oldrin Mones - 2<sup>nd</sup> Vice President  
Kevin Peterman – Secretary  
Jack DeMasi - Trustee  
Dr. Steven Gittelman - Trustee  
Michael Mule – Trustee  
Lance Reinheimer - Executive Director  
Robert Pilnick  
Ann Marie Pastore – Stenographer

#### **Absent:**

Joseph Dujmic – 1<sup>st</sup> Vice President  
Michelle Gegwich - Trustee  
Betsy Cambria – Treasurer  
Thomas Glascock – Trustee  
Anthony Guarnischelli – Trustee  
Stephen F. Melore – Trustee

**(Mr. Beattie called the meeting to order at 7:15 p.m.)**

**MR. BEATTIE:**

Welcome to the March meeting of the Suffolk County Vanderbilt Museum and Planetarium Board of Trustees. We don't have a quorum yet, but we'll start the meeting. Hopefully whenever we need a vote, we'll have a quorum come in. What I'd like to do is start with the Pledge of Allegiance.

{ SALUTE TO THE FLAG }

Very good. Thank you. Is there anybody in the public who would like to address the Board? Okay, we will skip the previous meeting minutes and go to committee reports.

Finance and Treasurer's Report, Betsy is unable to be here today because she is going to be at her granddaughter's sweet 16 party, and that, I think, set precedence over the Vanderbilt Meeting, and justifiably so. Lance is going to go ahead and give a brief report. Everybody has a copy of the Treasurer's Report.

**MR. REINHEIMER:**

Well, there are two copies. I'd like to apologize that at the last meeting I didn't have the year-ended 2014 Treasurer's Report. I said that the accountant didn't have it ready. I discovered the next day it was actually in my mailbox. I take the blame for not having that report for you last month.

The 2014 Report, the bottom line is on a year ending stand-alone year basis, our expenses came in \$31,000 less than our revenue. So we had a surplus on a stand-alone basis.

We do have a rolling deficit forward, so we still have a deficit that's carried forward from year to year. On the stand-alone cash in expenses our 12 month period ending December 31, we ended up at least in the black for a stand-alone year. I'm happy to report that.

For the 2015 Treasurer's Report, which is the second sheet you have, entitled "Treasurer's Report for the Year Ending 2015," the actuals for January that first month, January was a tough month.

For Special Events we had \$16,000. We had two special events that were very successful. We had J-Walt and Spontaneous Fantasia. Dave Bush was instrumental in bringing J-Walt here. He flew in from

California special for the Vanderbilt Museum. We really had a great show. Because of that, he's coming back on April 18. For all of those that weren't at the first J-Walt Show, it's worth coming back.

We also had the Liverpool Shuffle, which was in January. Again, that was very successful. Because of that, they are coming back on April 11. Those were the two main special events that we had in January.

If we had gotten a distribution from Hotel/Motel Tax, we would have been just about even for the month because the monthly distribution is about \$73,000. Those funds will be coming.

The other part I do want to mention, going back to the 2014 Report which is related to Hotel/Motel Tax, we received the balance of our 2014 Hotel/Motel funds. They show in the actual December column, the \$642,000.

For last year, Hotel/Motel was \$1,028,000. This year it's coming in about \$150,000 less. It will come in \$878,000.

Those are the significant findings on the Treasurer's Report. Any questions?

**MR. MULE:**

Lance, I have a question. On the Hotel/Motel Tax, do you know what's going on with the Legislature with that?

**MR. REINHEIMER**

I really have no direct knowledge. I have second-hand knowledge, and they're still working with Steve Englebright to craft state enabling legislation. No bill has been introduced yet. The way the process works is the state would have to introduce a bill, state enabling legislation.

The County would then pass a Home Rule Message in support. Then once that state bill becomes law, I think the County has to vote on it again to enact the law and to enact the tax. I have every indication from what I've heard that the Suffolk County Vanderbilt Museum would be included in that legislation at the same level we're at now. That's a good thing.

**MR. BEATTIE:**

And we've been having discussions with the County, especially in the last week and on Monday. We have another meeting tomorrow regarding that.

**MR. REINHEIMER:**

When you say "we," I was not included in that.

**MR. BEATTIE:**

Not at Monday's meeting but you and I tomorrow.

**MR. REINHEIMER:**

Yes, tomorrow. Any other questions concerning the Treasurer's Report?

**MR. BEATTIE:**

Moving on to Education and Exhibits, Gretchen.

**MS. OLDRIN MONES:**

Beth Laxer-Limer reports that the February Break Education Workshops went well. Attendance was likely helped by *Newsday* on-line picking up the programs. It is expected that *Newsday* will pick up the summer offerings as well.

I have a hand-out, which shows the programs being offered for the Spring Break week of April 6<sup>th</sup> through the 10<sup>th</sup>. That's in the *Long Island Exchange*.

One problem facing the Education Programs is that the Stoll Wing has been closed while construction and installation of the ADA compliant glass doors goes forward.

Between the Stoll Wing closings and the many winter storms, there's a lot of rescheduling going on.

The Science Bus now has three educators and two bus drivers. There are some bookings for the Spring, and ideas were put forth about ways and places to display and utilize the Science Bus.

For instance, three outreach programs are coming up: Cold Spring Harbor Fish Hatchery, Middle Country Library and Comsewogue Library. The bus could be taken to any or all of these family events. Staff usually does a craft.

We discussed having an informational placard made and setting up a table at these kinds of events and others, as identified in the future.

One of the topics discussed in committee was the cancelled Educator's Reception. Jack, did you want to give us an update on that?

**MR. DEMASI:**

Yes, we cancelled the reception for less than a stellar response. However, to be real, there are a lot of possible reasons for that. I suspect – I think as a group, we kind of agreed that we're going to at least keep the principals in mind and still find ways to get ourselves to this particular audience.

I think the issue is we're just going to have to find some different way to do it. We're exploring some of those options now. The first option, of course, is going to be through education professional associations, rather than the kind of blanket approach through administration that we tried. We'll keep on trying something.

The good news is that it didn't cost us any money. I mean, it didn't cost us any serious money. We could have thrown a reception and nobody came, so that would have been bad.

**MR. BEATTIE:**

Yes, I think also, if I could just touch on that a little bit, that we all also discussed the traveling classroom possibly going to – it was a great idea, and I forget who came up with it during the Education and Exhibits Meeting – that when superintendent conferences and other educational conferences happen, pack up the classroom and bring it there. I think that actually came up in the Parks Committee as another example of where we can get that exposure out there.

**MR. REINHEIMER:**

Yes, they mentioned the Maritime Museum has a Seafood Festival, which is really very popular. I think the Parks Department has a couple other public events. It's a perfect fit to bring the museum out to the public and to reach audiences that perhaps weren't thinking about coming here.

**MR. REATTIE:**

Yes, and sell memberships.

**MR. REINHEIMER:**

And increase visitation.

**MS. OLDRIN MONES:**

In the planetarium Ryan Nash, the student who won the naming contest for the cat and the dog, was honored with a little assembly and an award when his Montessori class recently attended.

All departments could use the help of qualified interns. These interns could be high school students over 16 or college or graduate students with science, education or art backgrounds and with the patience to work with kids. If you know possible candidates, please let Lance know the particulars.

Stephanie has had great success with interns, and it is hoped to spread that success to other departments.

Mansion tours are down some with 419 tours this February with one closure due to snow as compared to 465 in 2014 when the museum was closed for three snow days.

The Living History script is being rewritten this year. It will be 1936, and Sam Snead and Dorothy Parker are the featured guests.

The performance schedule is also in the process of being revised. Rather than each weekend from Memorial Day to Labor Day, there will be special evening performances on the last Sunday of each month in the summer and one each on Memorial Day and Labor Day weekends for a total of five.

They will be similar to the twilight holiday tours, times to take place before the evening Shakespeare performances.

Visitors will be encouraged to attend the Living History Tours, bring a picnic supper and stay for the Shakespeare performance.

Regular house tours will be given as always on weekend days.

Stephanie and her two interns continue to catalog and photograph the donated depression glass collection, all 37 boxes. Claudia Dowling visited on February 3 with drapery samples to begin the process of replacing the water damaged ones in the dining room.

The pipe organ repairs were made on February 11.

The George Washington portrait was placed in the sitting room for President's Week. The Suffolk County Vanderbilt Museum Restorations

staff has begun work in the servants' wings of the mansion. They're re-tiling the bathroom and restoring plaster and paint.

Stephanie has submitted content and her first prototype for the Stoll Wing touch screens to the Ninjaneers. Her goal is to have the screens so easily accessible that everyone, whether two-year olds or an older person who has had no computer experience, will be able to use them.

In the marine museum electrical work is being performed on the second floor.

Stephanie and interns will use the award of \$135,000 from the R.D.L. Gardiner Foundation to restore the marine collection. This will be a needed and a welcome improvement to Willie K's unique and extensive marine collection.

Lance and Stephanie's efforts to secure this grant are very much appreciated. Special thanks to them and to the Gardiner Foundation for their generous award for this worthy project.

Finally, Stephanie's book for Arcadia Publishing will be released for sale on June 1. It's titled, *Eagles Nest: The William K. Vanderbilt II Estate*. You have a little competition going, Steve.

{LAUGHTER}

**DR. GITTELMAN:**

I welcome it.

**MS. OLDRIN MONES:**

So this will be another book gem to be available at the Members Reception in June.

I know we talked about it before, but here's a nice little description of what's in the book.

That's the end of the report, unless someone has questions.

**MR. BEATTIE:**

Any questions for Gretchen? Great job, as always.

**MS. OLDRIN MONES:**

Thank you.

**MR. BEATTIE:**

The Development Committee, we met last week and spoke about a bunch of things mostly in terms of the technology for ALTRU. In fact, we followed that up with a subsequent training with ALTRU.

The system is going really well in terms of being able to get the information out that we need. Now moving forward, we're going to be setting those development goals, creating campaigns and really using it for that. I thought it was a great meeting.

Let's talk about bricks. We're not selling any bricks anymore. We're going to start a campaign just going after our memberships and saying, "Be apart of the Vanderbilt. Buy a brick. Get a bench." That kind of stuff.

That's all I have on Development. Any questions?

Planning/Strategic Plan, Steve, do you have anything?

**DR. GITTELMAN:**

No, nothing.

**MR. BEATTIE:**

Community Relations, Mike.

**MR. MULE:**

I have nothing new.

**MR. BEATTIE:**

Operations, I want to point out that when Gretchen said the water damage stuff, she looked directly you, Kevin.

**MR. PETERMAN:**

Yes, she did.

**MR. BEATTIE:**

Not to start trouble, because I would never do that. Go ahead, Kevin.

**MR. PETERMAN:**

Honestly, nothing is new, but Gretchen – the things that were new and aren't being repaired or worked on, Gretchen mentioned in her report already. I have really nothing to add.

**MR. BEATTIE:**

I have to point out that when I got here the other day for one of the meetings, the new bathrooms up by the entrance are fantastic. They really did a nice job.

**DR. GITTELMAN:**

How do you know about the ladies room?

{LAUGHTER}

**MR. BEATTIE:**

That is a good point.

**MS. OLDRIN MONES:**

I can attest to the ladies room.

**MR. BEATTIE:**

Thank you, Gretchen, for bailing me out on that one.

Technology, we talked about ALTRU.

Human Resources, Tom isn't here tonight.

We'll go right to the Executive Director's Report.

**MR. REINHEIMER:**

Thank you very much. I know Gretchen in her report mentioned the Robert David Lion Gardiner Foundation Grant of \$135,000.

I want to thank Stephanie. Stephanie did all the leg work, writing and submitting of the application. She's a tremendous professional. Without her ability to put in words what we envisioned we want to do, we would not have gotten that grant. So Stephanie was very instrumental in finalizing and securing that grant. We're so fortunate to have her as our Curator.

Two days ago I got a letter – actually it was last night – from the Department of Veterans Affairs. I think I gave each of you a copy of this. I just would like to say on the record that the last line is really very special.

Suffolk County should be proud of the Vanderbilt Museum and the work that we're doing with our veterans and for our veterans. Any time the VA comes here and they contact me, I tell them our doors are

open. There is no charge. We do special tours. We do special presentations in the planetarium. We welcome them and do as much as we can for these veterans that are in the VA. They have been to music festivals. It's just heartwarming to see the smiles on their faces.

The last line in this letter reads, "Your commitment and dedication to the medical center and the well being of all our veterans is greatly appreciated."

I really feel very deeply that we need to do more for our veterans. The Vanderbilt Museum is also a Blue Star Museum, which means active military personnel have free general admission to the museum.

To be a Blue Star Museum you offer that benefit to active military between Memorial Day and Labor Day each year. The Suffolk County Vanderbilt Museum extends that year round. We don't put a limitation on that. We welcome our soldiers and their families here and do as much as we can for them to show our appreciation.

Even though you have a copy of this letter – when Ron and I were at the Parks Committee meeting today, I read this letter on the record to show the Legislature that Suffolk County Vanderbilt Museum is for Suffolk County. It's for this region. It's not about Centerport or Huntington. We reach out. I think that's important.

Going back now to the Gardiner Foundation – and I'm sorry I'm a little disjointed – but we put out a press release, which I think all of you were on the distribution list.

I also read this at the Legislature because here Jennifer Antonito, the Executive Director of the Foundation, said, "The Vanderbilt Museum is a Long Island gem and a major anchor of local history." We are proud to help preserve this valuable collection to benefit the museum visitors and help raise awareness of Long Island heritage.

That says it all. That's our mission. We're working our mission, and it's nice to see a non-partisan third party recognize how important this museum is to the people of Suffolk County, Long Island, New York and the world.

Special Events, I know I mentioned Liverpool Special, J-Walt and the members reception, Gretchen mentioned, too, that's June 28, which is the last Sunday in June. That's also in lock step with our plan for Living History.

The Living History group will be doing their tours on June 28 for members only. This is only in lock step with the publication of Stephanie's book. What better audience to present this book than to our members.

Again, we have a pretty good retention rate, 30 percent on our members. We have had members ask, "When is the members' reception?" The last one we had was in the fall of 2013. It's been a while, but that's a benefit of membership. To have members come that day for Living History to have the Arena Players available and to have Stephanie's book available, I think, is a great day. Mark it on your calendar.

Work on the Stoll Wing, I'm told, although I have not seen, that one set of doors is up. We're making progress. That's faster than I expected. I'm always surprised when things are faster because generally that's not the case.

If you see in the back, the new bathroom is pretty much done. They've got a few things on the punch list left to do. They're waiting for the weather to clear and for the ice to melt on the roof in order to vent the bathroom. That's held it up a bit, but it's substantially done. It looks great inside.

That bathroom, along with the two restrooms in the parking lot, all have diaper changing tables. I know there was something in the news about a celebrity who was upset that there was no diaper changing table, and I want to make it known that the Vanderbilt Museum has them in the men's room as well as the women's room and in the special family bathroom here in the planetarium.

I looked at the living quarters of the staff that Peter and his crew are restoring. They do phenomenal work. They really do. For that bathroom Peter found tile to replicate what was there before where you could see the outline in the size of the tile. He found tile for that. He did work on the floor and replaced some missing pieces on the floor.

He took a clawed foot bathtub that was down in another part of the mansion that was not for public viewing and put that in the bathroom. It gives people a glimpse as to what the bathrooms looked like for the staff. It just completes the tour.

The other four rooms that are being done there look great. I would think the way the work is going, that that will be done this time next month. They did a wonderful job there.

Normandy Manor, the plumbing work is completed. They started the electrical work.

That's all I have on the Director's Report. Are there any questions? I'd be happy to answer them if there are.

**MR. BEATTIE:**

I'd like to make a point, and you guys are probably tired of hearing it from me, but when it comes to our staff -- and we have two big examples in this meeting, for example, Stephanie with the grant and Peter with all the work that these guys do -- and you didn't even mention the work that he did in the administrative offices that look so great. We met up there in Lance's office, and that was renovated. These guys are unbelievable. They really are, the talent that they bring and the dedication is great. Staff is just great. I don't know if anybody else has any comments for Lance.

**MR. MULE:**

I have question for you, Lance.

**MR. BEATTIE:**

Go ahead.

**MR. MULE:**

Normandy Manor, I remember talking quite a while ago about leaks. Are those taken care of?

**MR. REINHEIMER:**

No, the back roof that's over an area where the brick looks like at one time it might have been an outdoor area, that has severe leaking. I'm still trying to work with Public Works on at least having that piece done. It's going to be difficult to license that facility out to a resident with the roof in the condition it is.

We actually tore down the inside of that roof because the super structure that's holding that roof up I don't know how that's standing. It's not tied in properly, so we have to do some work on the inside and the outside. We can do work to temporarily mitigate some of the leaking, but it's rotting on the doghouses above that room and leaking down the side. There's a lot of rot in that roof. It's a big job.

I haven't gone back there with Public Works to talk to them about the possibility of doing some roofing back there. We have the funds in our waterproofing project. We had \$200,000 appropriated in December. We have \$400,000 in the capital program this year that would need to be appropriated.

We would have some funds to do that work. You can't do the whole roof with those funds. We do have some funds in the Normandy Manor capital program itself.

We could have funds to do some work there. It's just the case of coordinating with Public Works and getting them to see the need to do.

**MR. BEATTIE:**

As a general rule, I kind of remember about a decade ago the Arthur Kill in Staten Island, they kept on having oil spills. Somebody, at one point, commented that we're not going to do that as a news story anymore. They were only going to do a news story if water leaked into the Arthur Kill. We'll just have a news story if we don't have any leaks here. Then we'll report that.

{LAUGHTER}

Unfortunately, it's not that funny, but at the same time, we do have some ideas that we're working on also for Normandy that Lance and I were starting to talk about. I think we'll flesh some of those out for the next meeting.

Anybody else have anything for Lance?

Okay, President's Report. It's with great sadness that I report that Duncan Armstrong has resigned from the Board today. I don't know if everybody knows, but his wife is very sick. He needs to take the time to take care of her. He's moving his family to New Jersey to be closer to their kids. Duncan was one of those that I could always – aside from the wisdom that he gave us at the Board – I could always call him and tap his sage advice. He's going to be missed.

Better news, the endowment report came out. It was actually presented to -- the annual report for the endowment was presented to the Parks Committee today. I remember when I joined the Board, we were at that corpus and sweating it out every month. The corpus, as of today is just about at \$12 million. We went from \$8.3 million to \$12 million.

It was a rocky road there for a long time. We had a lot of discussion with the Legislature to move it out of stocks and into cash. Then out of cash and into stocks when the market improved. Unfortunately, that took longer than we wanted, but I think the group has done a pretty good job. They made a great presentation today. That's good news.

With that being said, tomorrow the key reason I'm meeting with the Presiding Officer, along with Lance, is to ask for money out of the endowment for the Under the Stars Café. We have all discussed that. We know what the numbers are. It's probably going to be a pretty sizable ask. But the endowment is up \$640,000 this year alone. I think it was \$640,000 this year.

**MR. REINHEIMER:**

Yes, I think that sounds pretty close, you're right.

**MR. BEATTIE:**

We're not going to ask for even close to that. We want to have this as something that is an added amenity for our visitors and to sell more tickets to the planetarium. You guys all know the logic. I think we've all signed on for that.

Hopefully by next month, we'll be able to report some of our progress on that.

The Hotel/Motel Tax, as you asked about before, that's something that's under active discussion with the County.

I have to tell you also that Legislator Engelbright has been a big fan of ours and a big supporter. He's the guy that's championing it for us up in Albany with the help of the Legislature. We'll continue those discussions. Hopefully, we'll have some good news about that next meeting as well.

The only other thing I'd like to say is that Gretchen has done a fantastic job in the search for a Deputy Executive Director. We have four candidates or three candidates active.

**MS. OLDRIN MONES:**

We have three.

**MR. BEATTIE:**

Okay, three. Between now and I believe April 17 –

**MS. OLDRIN MONES:**

Yes, if everybody can get together on the specified dates.

**MR. BEATTIE:**

We will be interviewing those and hopefully have some good news to report on that as well. Again, Gretchen has been doing a fantastic job, especially – it was given to the E & E Committee because of the fact that the Deputy Executive Director is also going to be the Director of Education and Exhibits. It was the perfect committee to do that search.

**MS. OLDRIN MONES:**

I would just like to say this is the whole committee doing the search. Everybody has worked together. Every time we've talked about candidates, we have all been together talking and putting in some extra time doing that and then communicating about the candidates. I'd gladly like to take the credit but it really belongs with the committee, but thank you.

**MR. BEATTIE:**

Very good. Thank you. Any other questions on the President's Report? Do we have any old business to discuss? Yes, Steve.

**DR. GITTELMAN:**

It was the practice of this Board to recognize Trustees as they left service with what we call a fish. There was a very fine artist who memorialized the fishes that Willie took out of the sea. The collection of the originals is at the American Museum, but we have some digital copies. What we did was we would frame a digital copy. They're very beautiful.

We held it in reserve only for the service of Trustees. I think we said they had to have at least two years service or something like that, minimal service. When a Trustee left, we would send them or ask them to come back to receive a fish.

I would certainly hope that we would continue that tradition. It's a small reward, but it's a nice reward. We gave it to them framed and matted and all that stuff. I would like to do that for Duncan and others, if you would allow that.

**MR. BEATTIE:**

You know, you brought that up, and I realized that we forgot to do that for another couple of Trustees. So let's do that for the ones that left. Mike DeLuise is one that I'm thinking of in particular.

**DR. GITTELMAN:**

For sure.

**MR. BEATTIE:**

And Noel Gish.

**DR. GITTELMAN:**

Yes, Noel, absolutely.

**MR. BEATTIE:**

Well, I got him a set of boxing gloves, too.

**DR. GITTELMAN:**

I hope they were golden gloves.

**MR. BEATTIE:**

But you're absolutely right. We'll get on that.

**DR. GITTELMAN:**

Thank you.

**MR. BEATTIE:**

Great point.

Any new business? I would ask for a motion, but at this meeting we never had a quorum, but we still had a good meeting. I thank you all for coming out.

**(Mr. Beattie adjourned the meeting at 7:50 p.m.)**

RB: ap

Attachments

# **Suffolk County Vanderbilt Museum**

## **March 2015 Meeting Agenda**

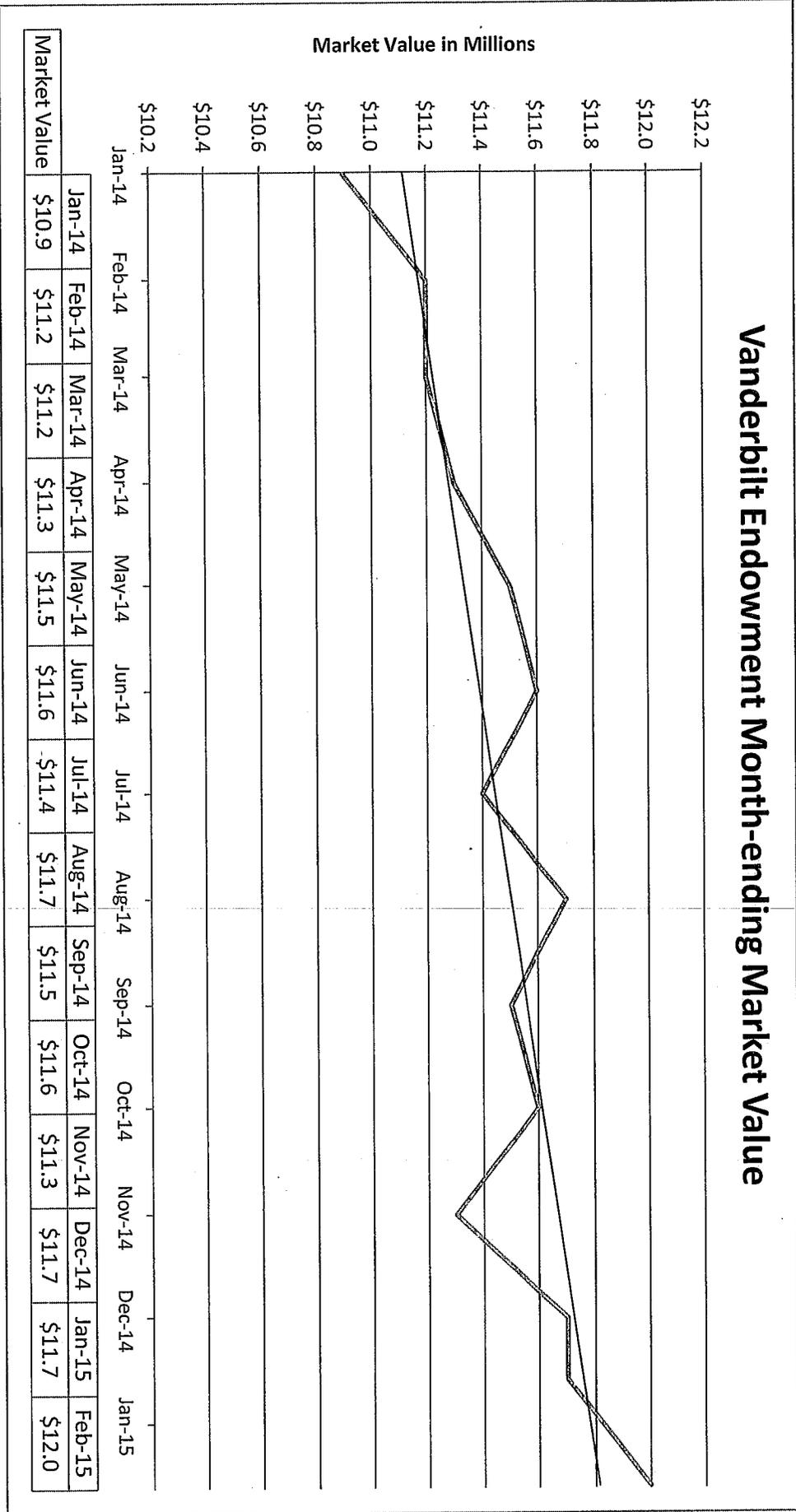
March 18, 2015 / Planetarium / 7:00 PM

- I. Pledge of Allegiance**
- II. Public Address to the Board**
- III. Previous Meeting Minutes**
- IV. Committee Reports**
  - A. Finance / Treasurer Report**
  - B. Education & Exhibit**
  - C. Development**
  - D. Planning / Strategic Plan**
  - E. Community Relations Committee**
  - F. Operations**
    - 1. Buildings and Grounds**
    - 2. Technology**
    - 3. Human Resources**
- V. Executive Director Report**
- VI. President's Report**
- VII. Old Business**

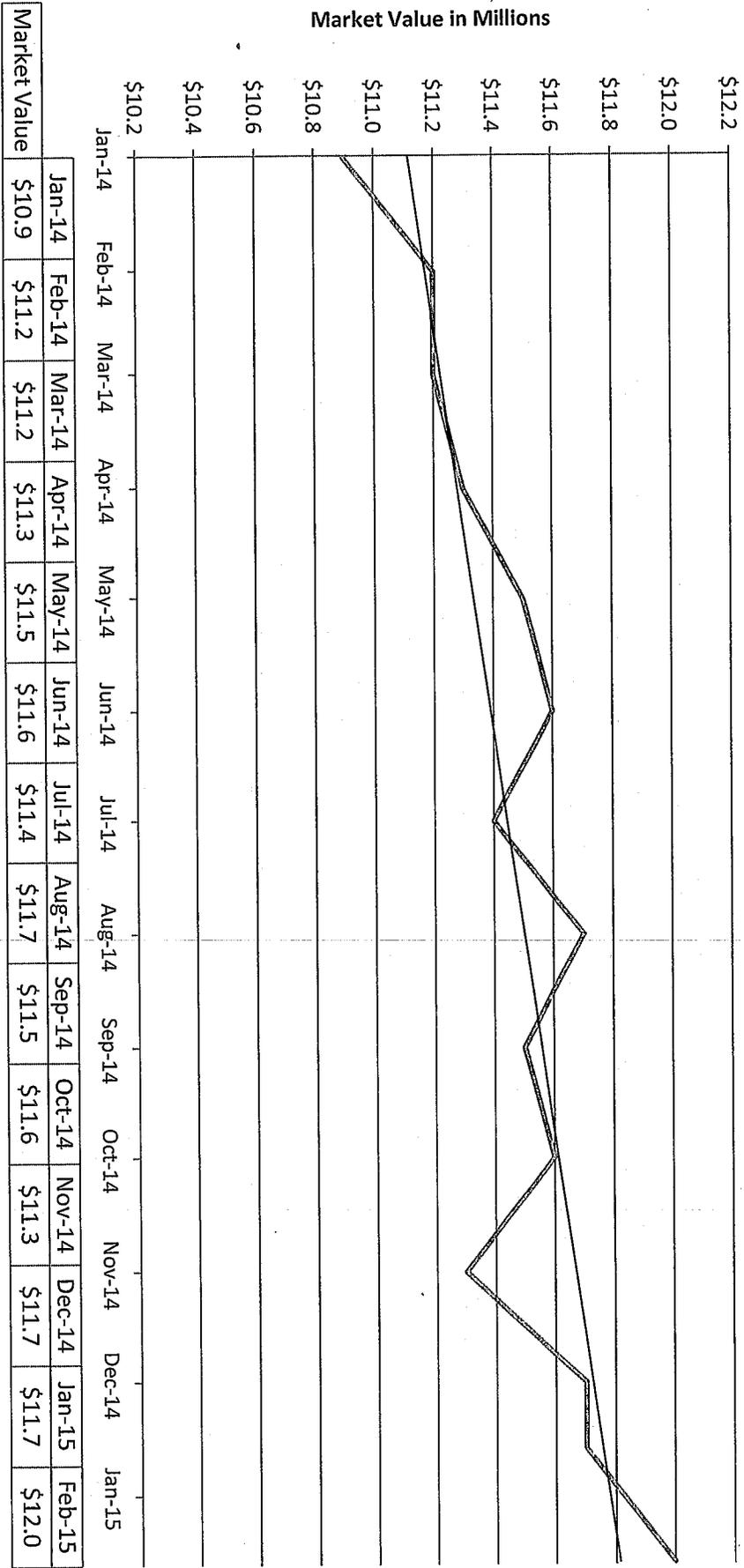
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- VIII. New Business**
- IX. Adjournment**

## Vanderbilt Endowment Month-ending Market Value



## Vanderbilt Endowment Month-ending Market Value





DEPARTMENT OF VETERANS AFFAIRS  
Medical Center  
79 Middleville Rd  
Northport, NY 11768

In Reply Refer To: 632/11K

March 10, 2015

Mr. Lance Reimhymer  
Vanderbilt Museum  
180 Little Neck Rd.  
Centerport, NY 11721

Dear Mr. Reimhymer:

On behalf of Recreation Therapy Service, Veterans and staff at the Department of Veterans Affairs, Northport, I would like to take this opportunity to thank you for your generosity for providing the museum's guided tour of the mansion on Saturday, March 7, 2015.

The Veteran's thoroughly enjoyed the trip and appreciated the opportunity to visit the museum. Your staff at the entrance greeted the Veteran's with much warmth and kindness. Jerry, your tour guide was very thorough in explaining the museum's history and artifacts. The Veterans were captivated by all the museum's exhibits. They especially enjoyed the marine museum and the Vanderbilt memorial wing. Thank you for enhancing their visit with such warmth and enthusiasm.

Your commitment and dedication to the medical center and the well being of all our Veterans is greatly appreciated.

Sincerely,

  
SUSAN PISANO, MS, CTRS  
Chief, Recreation Therapy Service

  
DIANE CALABRESE, MA, CTRS  
Recreation Therapist

# SUFFOLK COUNTY VANDERBILT MUSEUM

## Treasurer Report

**December 2014**

	Actual	Budget	Variance
	December	December	
<b>Revenue</b>			
Admission	\$ 50,946	\$ 35,000	\$ 15,946
Membership	\$ 4,830	\$ 7,917	\$ (3,087)
Museum Store	\$ 4,680	\$ 5,000	\$ (320)
Special Events	\$ 8,872	\$ 6,000	\$ 2,872
Suffolk County Funds	\$ 642,731	\$ 85,698	\$ 557,033
Endowment	0	0	\$ -
Site Use	\$ 5,800	\$ 7,000	\$ (1,200)
Donations & Gifts	\$ 177	\$ 1,819	\$ (1,642)
Real Estate Rental	\$ -	4,166	\$ (4,166)
Other General	\$ 252	\$ 41	\$ 211
<b>Total Revenue</b>	<b>\$ 718,288</b>	<b>\$ 152,641</b>	<b>\$ 565,647</b>
<b>Expenses</b>			
Salaries & Wages	\$ 94,371	\$ 94,543	\$ (172)
Benefits	\$ 36,027	\$ 19,948	\$ 16,079
Maintenance & Equipment	\$ 2,960	\$ 11,680	\$ (8,720)
Insurance	\$ 7,250	\$ 7,250	\$ -
Professional	\$ 12,553	\$ 12,500	\$ 53
Museum Store	\$ 341	\$ 2,917	\$ (2,576)
Telephone	\$ 3,311	\$ 2,834	\$ 477
Utilities	\$ 17,336	\$ 11,000	\$ 6,336
Supplies, Programs, Gala	\$ 7,572	\$ 7,584	\$ (12)
General Expenses	\$ 2,922	\$ 2,500	\$ 422
<b>Total Expenses</b>	<b>\$ 184,643</b>	<b>\$ 172,756</b>	<b>\$ 11,887</b>
<b>Excess / Deficiency</b>	<b>\$ 533,645</b>	<b>\$ (20,115)</b>	<b>\$ 553,760</b>

**SUFFOLK COUNTY VANDERBILT MUSEUM  
TREASURER REPORT FOR THE YEAR ENDING 2015**

	Actual	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Project	Business	Dollar
	January	February	March	April	May	June	July	August	September	October	November	December	Year End	Plan	Variance		
<b>REVENUE</b>																	
<b>EARNED INCOME</b>																	
Admissions	40,858	47,000	55,000	77,000	55,000	49,000	79,000	84,000	38,000	38,000	51,000	53,000	666,858	664,000	2,858		
Membership	3,680	4,166	4,166	4,166	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	49,514	50,000	(486)		
Museum Store	4,656	3,500	6,000	8,000	5,000	6,000	10,500	10,500	3,500	4,000	5,000	5,000	71,656	71,000	656		
Special Events	16,345	2,000	3,000	4,000	5,000	15,000	30,000	17,000	18,000	5,000	10,000	6,000	131,345	125,000	6,345		
Suffolk County Funds	0	73,212	73,212	73,212	73,212	73,212	73,212	73,212	73,212	73,212	73,212	73,212	805,332	878,544	(73,212)		
Endowment	0	6,679	6,679	6,679	6,679	6,679	6,679	6,679	6,679	6,679	6,679	6,683	73,473	80,152	(6,679)		
Site Use	7,700	5,000	11,000	11,000	16,000	17,000	15,000	22,000	22,000	8,000	4,000	7,000	145,700	140,000	5,700		
Donations & Gifts	22,963	2,818	2,818	2,818	2,818	2,818	2,818	81,000	2,818	2,818	2,819	2,819	132,145	112,000	20,145		
Real Estate Rental	0	5,667	5,667	5,667	5,667	5,667	5,667	5,667	5,666	5,666	5,666	5,666	62,333	68,000	(5,667)		
Other General	239	42	42	42	42	42	42	42	41	41	41	41	697	500	197		
<b>Total Earned Income</b>	<b>96,441</b>	<b>150,084</b>	<b>167,584</b>	<b>192,584</b>	<b>173,585</b>	<b>179,585</b>	<b>227,085</b>	<b>304,267</b>	<b>174,083</b>	<b>147,583</b>	<b>162,584</b>	<b>163,588</b>	<b>2,139,053</b>	<b>2,189,196</b>	<b>(50,143)</b>		
<b>EXPENSES</b>																	
Salaries & Wages	89,756	96,000	96,000	98,000	99,000	101,000	105,000	105,000	99,000	100,000	99,000	100,957	1,188,713	1,192,957	(4,244)		
Benefits	22,468	22,100	22,100	23,000	23,100	23,000	25,000	25,000	23,000	23,000	23,000	23,561	278,329	277,961	368		
Maintenance & Equip.	5,936	7,375	7,375	7,375	7,375	7,375	7,375	7,375	7,375	7,375	7,375	7,375	87,061	88,500	(1,439)		
Insurance	7,014	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,087	84,931	85,000	(69)		
Professional	13,010	19,167	19,167	19,167	19,167	19,167	19,167	19,167	19,166	19,166	19,166	19,166	223,843	230,000	(6,157)		
Museum Store	4,618	2,916	2,916	2,916	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	36,702	35,000	1,702		
Telephone Communic.	843	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	26,593	27,000	(1,407)		
Utilities	19,110	18,000	22,000	14,000	14,000	15,000	19,000	19,000	19,000	10,000	10,000	11,000	190,110	190,000	110		
Supplies, Prgm, Bail	6,947	10,042	10,042	10,042	10,042	10,042	10,042	10,042	10,041	10,041	10,041	10,041	117,405	120,500	(3,095)		
General Expenses	3,713	2,333	2,333	2,333	2,333	2,333	2,333	2,333	2,334	2,334	2,334	2,334	29,380	28,000	1,380		
<b>Total Expenses</b>	<b>173,415</b>	<b>187,266</b>	<b>191,266</b>	<b>186,166</b>	<b>187,267</b>	<b>190,167</b>	<b>200,167</b>	<b>200,167</b>	<b>192,166</b>	<b>184,166</b>	<b>183,166</b>	<b>186,688</b>	<b>2,262,067</b>	<b>2,274,918</b>	<b>(12,851)</b>		
<b>Excess / Deficiency of Revenue</b>	<b>(76,974)</b>	<b>(37,182)</b>	<b>(23,682)</b>	<b>6,418</b>	<b>(13,682)</b>	<b>(10,582)</b>	<b>26,918</b>	<b>104,100</b>	<b>(18,083)</b>	<b>(36,583)</b>	<b>(20,582)</b>	<b>(23,100)</b>	<b>(123,014)</b>	<b>(85,722)</b>	<b>(37,292)</b>		

**SUFFOLK COUNTY VANDERBILT MUSEUM  
TREASURER REPORT FOR THE YEAR ENDING 2014**

	Actual January	Actual February	Actual March	Actual April	Actual May	Actual June	Actual July	Actual August	Actual September	Actual October	Actual November	Actual December	Project Year End	Business Plan	Dollar Variance
<b>REVENUE</b>															
<b>EARNED INCOME</b>															
Admissions	37,235	46,496	52,639	73,980	52,628	46,418	76,478	80,117	35,875	35,272	48,169	50,946	636,253	650,000	(13,747)
Membership	2,790	5,560	15,905	5,765	1,960	4,605	5,450	4,975	1,920	3,280	2,485	4,830	59,545	95,000	(35,455)
Museum Store	4,413	5,068	5,847	7,598	3,533	5,511	10,027	9,122	3,645	4,067	4,663	4,680	68,174	85,000	(16,826)
Special Events	8,197	2,997	1,650	4,755	1,415	23,810	37,053	20,243	31,002	3,408	8,166	8,872	151,568	125,000	26,568
Suffolk County Funds	0	0	0	0	0	0	171,395	0	0	214,244	0	642,731	1,028,370	1,028,370	0
Endowment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Site Use	8,722	4,975	13,840	8,375	30,593	20,010	9,710	24,968	31,382	2,518	9,874	5,800	170,767	130,000	40,767
Donations & Gifts	1,159	2,125	567	368	172	1,711	585	532	176	80,268	269	177	88,099	100,000	(11,901)
Real Estate Rental	5,500	5,500	5,500	5,500	5,500	5,500	5,500	0	0	0	0	0	38,500	50,000	(11,500)
Other General	142	212	351	351	76	645	653	503	728	414	446	252	4,783	500	4,283
<b>Total Earned Income</b>	<b>68,158</b>	<b>72,933</b>	<b>96,289</b>	<b>106,722</b>	<b>95,877</b>	<b>108,210</b>	<b>316,851</b>	<b>140,460</b>	<b>104,728</b>	<b>343,471</b>	<b>74,072</b>	<b>718,288</b>	<b>2,246,059</b>	<b>2,263,870</b>	<b>(17,811)</b>
<b>EXPENSES</b>															
Salaries & Wages	84,955	80,466	87,793	89,268	91,482	93,014	99,706	98,176	91,098	94,243	89,316	94,371	1,093,888	1,120,043	(26,155)
Benefits	23,170	17,541	23,506	18,850	24,447	20,100	23,772	21,796	25,629	22,156	20,512	36,027	277,506	246,948	30,558
Maintenance & Equip.	2,740	1,799	3,214	10,562	7,318	2,890	2,721	6,320	2,888	2,668	10,793	2,960	56,873	140,150	(83,277)
Insurance	7,215	7,250	7,249	7,250	6,249	6,749	6,500	7,250	7,250	7,250	7,250	7,250	84,712	87,000	(2,288)
Professional	20,034	24,105	38,573	17,343	23,876	23,482	40,513	23,168	20,071	7,994	10,764	12,553	262,476	150,000	112,476
Museum Store	2,782	2,225	3,336	3,331	2,067	2,224	4,102	4,058	1,474	1,126	2,300	341	29,366	35,000	(5,634)
Telephone Communic.	2,209	2,021	1,903	2,351	1,894	1,870	2,638	2,160	1,393	2,389	2,118	3,311	26,267	34,000	(7,733)
Utilities	17,991	16,404	21,759	10,395	2,321	20,993	24,331	19,753	27,422	5,365	12,461	17,336	196,531	175,000	21,531
Supplies, Prgm., Ball	4,536	3,417	17,876	16,292	11,048	6,574	7,923	25,701	8,232	3,650	9,838	7,572	122,659	91,000	31,659
General Expenses	2,875	1,444	4,066	19,268	4,820	3,213	3,685	3,293	4,906	11,034	2,882	2,922	64,408	30,000	34,408
<b>Total Expenses</b>	<b>168,507</b>	<b>156,672</b>	<b>209,275</b>	<b>194,920</b>	<b>175,522</b>	<b>181,109</b>	<b>215,891</b>	<b>211,675</b>	<b>190,363</b>	<b>157,875</b>	<b>168,234</b>	<b>184,643</b>	<b>2,214,686</b>	<b>2,109,141</b>	<b>105,545</b>
<b>Excess / Deficiency of Revenue</b>	<b>(100,349)</b>	<b>(83,739)</b>	<b>(112,986)</b>	<b>(88,198)</b>	<b>(79,645)</b>	<b>(72,899)</b>	<b>100,960</b>	<b>(71,215)</b>	<b>(85,635)</b>	<b>185,596</b>	<b>(94,162)</b>	<b>533,645</b>	<b>31,373</b>	<b>154,729</b>	<b>(123,356)</b>