

SUFFOLK COUNTY VANDERBILT MUSEUM

BOARD OF TRUSTEES

Minutes

A regular meeting of the Suffolk County Vanderbilt Museum Board of Trustees was held on January 16, 2008 in the Planetarium Lobby, Centerport, New York.

The following were in attendance:

Dr. Steven Gittelman - President
David D'Orazio - 1st Vice President
Michael B. DeLuise - Treasurer
Gretchen Oldrin-Mones - Secretary
Dr. Anthony Pecorale - Trustee
Dr. William Rogers - Trustee
Carol Ghiorso-Hart – Acting Executive Director
John Pokorny - Staff
Ann Marie Pastore - Stenographer

Excused Absence:

Maria Figalora - Trustee
Effie Gicas - Trustee
Susan LeBow - Trustee
Matthew Swinson - 2nd Vice President

Absent:

William Macchione - Trustee
Daniel Olivieri - Trustee
Ronald Parr - Trustee

(Dr. Gittelman called the meeting to order at 7:25 P.M.)

DR. GITTELMAN:

We will begin the Suffolk County Vanderbilt Museum Board of Trustees meeting. Approval of the minutes.

MR. D’ORAZIO:

After reading the minutes of the regular Board Meeting of November 28, 2007, I don’t see any discrepancies. Unless anyone else has any, I’ll make a motion to approve those minutes.

MS. OLDRIN-MONES:

Second.

DR. GITTELMAN:

All in favor? Opposed? Abstentions? **Minutes are approved. (Vote: 6/0/0/9 Absent: Mr. Swinson, Ms. Figalora, Ms. Gicas, Ms. LeBow, Mr. Macchione, Mr. Olivieri & Mr. Parr. Two vacant positions.)**

Public Relations Report.

MR. DELUISE:

I don’t believe Todd Shapiro will be coming tonight, but can I say something on the public relations report?

DR. GITTELMAN:

Yes, please.

MR. DELUISE:

Todd Shapiro gave us a gift, and Carol may want to talk about that because it was a gift that really will help the museum during the holidays.

MS. GHIORSI-HART:

I think Dave was going to speak about that a little later on.

DR. GITTELMAN:

Education and Exhibits Committee.

MS. OLDRIN-MONES:

All the way around, the 2007-08 holiday season was one of our best. This is due in part to the good weather, to advertising, to the

programs and activities offered, and to the willingness of staff to be flexible and pitch in as needed.

The tree lighting ceremony could not have been more perfect. It snowed that night, which made a spectacular tree even more magical. People made a special trip to come back for the tree lighting ceremony and to have their children participate in adorning the tree with our butterfly crafts.

The candle-light tours were charming. There was an organ player, which was a nice addition. Decorations are being left up for longer than usual, at the request of several brides who wanted the decorations included in their photo shoots.

The dinners were great. There were two seatings on the same night, and both seatings were sold out. In fact, one was oversold. It was a classy event that made money and made people happy.

Perhaps the biggest success story is that of the laser shows. Some new shows were added, and a Laser Fest was offered during a time when we are not usually open.

The New Year's Eve Rock Fest was very well attended. Well placed advertising in *Newsday* and in *Good Times* brought out large crowds. People were able to kick it ahead of time. When it became clear how great the demand was, a new show was added. Staff really pulled together in every department, greeters, educators, everyone pulled together to make this work. The receipts for the Laser Fest were great with over 600 people attending. Because of the demands, staff has added more shows to the weekend schedule, which I will pass around. They are looking into offering a monthly Laser Fest.

Two key ingredients to making this successful would be smart advertising and advance ticketing. Advance ticketing, among its other advantages, provides us with contact information to inform families of future events. It also eliminates people waiting in line. Currently, we are still looking for ways to reach those in the age twenty-something group who are less likely to read printed ads.

To maximize advance bookings, there is a need for on-line reservation capability. Unfortunately, our software and hardware is a little over ten years old and has aged out. Staff is researching ways to update or replace equipment and programs so that we can

accommodate booking more people more efficiently and be more up to date.

Also needed is a scanner. An ultimate goal is to have everything networked.

We're implementing some new programs, which further highlights the need for on-line reservation capabilities. First, the telescope installation is scheduled to be completed on January 11, which was last Friday. There will be a press conference with Senator Flanagan, who provided the funding for the new telescope, followed by an evening viewing.

Once officially up and running, there are plans for having an open viewing after the 8 p.m. Friday night classic show. Dave in the planetarium would like to announce on-line what's available for the year so that people can plan an event to come to see a particular event.

Secondly, the "Our Night Out Story Time" program is set to debut on February 17. We are looking at this as a pilot program, and if the response is good, we would like to put together a classic story telling show to add to the cycle of offerings. It's felt that this type of show has great potential.

Things are going well with the education programs with many spring dates fully booked. Winter and spring break postcards will go out this week. Everyone is preparing for the February Fun Fest. White card stock is needed for making snow flakes for one of the February programs. So if anyone has that or can donate that, that would be wonderful.

Stephanie has been loaning materials for the New York Yacht Club Show, which takes place in January and February. We're getting lots of credit for these materials, paintings and photos, which are being used by several organizations involved in the Yacht Club show. Carol has put guides and greeters on a rigid schedule, less staff, not less hours. This helps keep costs down during slow months. The guides and greeters have all been cross-trained and are able and willing to pitch in when extra help is needed.

That's the end of the report, but I will just recap that if anybody has a scanner lying around that you're not using, we could use that, as well as the white card stock paper, and children's books for

the "Our Night Out" program. It would be great if you have any of those lying around, especially something to do with the moon or stars or things of that sort. If someone wants to donate even more time, that would be wonderful to have another Trustee on the Education and Exhibits Committee. That's the end of the report.

DR. GITTELMAN:

Thank you. Any questions?

MR. D'ORAZIO:

Just a question. Is the telescope finished?

MS. GHIORSI-HART:

It's installed, but there are a few lenses that we still need to purchase.

MR. D'ORAZIO:

So the grand viewing hasn't occurred.

MS. GHIORSI-HART:

No.

DR. GITTELMAN:

Is it functional?

MS. GHIORSI-HART:

It's functional, but it needs a couple of lenses.

DR. GITTELMAN:

Why don't we go to the Finance Committee.

MR. DELUISE:

The Treasurer's Report is in your packet. Carol and the staff has contributed to the tight ship. Carol, do you want to comment a little bit about how we're going to finish December and how we could finish the year?

MS. GHIORSI-HART:

Right now December was a good month for us, better than we had projected in part due to the New Year's Event Laser Fun Fest and the wonderful \$25,000 donation that we did receive from Mr. Rogers, which Barbara is still smiling about. It looks like we will finish in the black. We don't have our final numbers yet, so I'm

not going to promise it, but we're certainly going to be in the black, but it will be very close. We're excited about that.

MR. DELUISE:

And you're certainly doing a good job, as well as the staff. Thanks for all your help. That ends my report.

DR. GITTELMAN:

So that means that the 2006 audit appears to be in the black also?

MS. GHIORSI-HART:

The 2006 audit, which is currently in a draft format, looks to be very close to being in the black as well. Maybe it's small – under \$15,000 possibly in the red, but we look like the last two years we're going to be in the black.

DR. GITTELMAN:

Two years in a row. We will somehow come out in the black this year, too. So that will be three years in a row.

DR. PECORALE:

Is that with the assumption of maintaining the \$100,000 –

DR. GITTELMAN:

Yes, which has already been passed through the Legislature at the Legislature's last meeting of last year. We have it. We don't have to go before the Legislature until the end of this year. That doesn't mean we won't be going in front of them for a lot of other reasons, but normally that renewal does not have to take place until the end of the year.

That was the Finance Committee. Let's go to the Development Committee, David.

MR. D'ORAZIO:

I have several items in the Development Committee, the first of which was that Todd Shapiro graciously jumped on our advertising bandwagon and donated an ad in *Newsday* in December for our laser show events on New Year's Eve. My understanding is that it was a smashing success. We were sold out. I think Carol can give you some specifics on that before I continue on.

MS. GHIORSI-HART:

Yes, actually Todd donated two ads, the Wednesday before New Year's Eve and again Saturday. They were quarter-page ads that were very, very well placed in *Newsday*. We did take phone reservations, and by eleven o'clock Monday morning, New Year's Eve day, we had sold out at 225 the ten o'clock Beatles show. I came down and asked if we could get a nine o'clock in, and we were good to go. As people called, we said, "Oh you can't make the ten o'clock show but we started a nine." By the end of the night, we had I think about 140 for that nine o'clock added show. At three o'clock we sold our ten o'clock Led Zeppelin. The midnight show was I think about between 120 and 140 people, although 40 people showed up at the door. We were able to handle the reservations. These are all prepaid for people who got too tired and left. They had already paid. It was nice to have that reservation system in place.

We learned a few things from the event. One is that well placed advertising for certain kinds of events should be pursued and that thinking ahead once we get our new projector in and crowds start coming, we need to have a reservation system and on-line reservation system, so we will be looking into that as well.

MR. D'ORAZIO:

I would agree that the on-line reservations are important to move forward with this venue to give people the opportunity to buy their tickets in advance.

MR. DELUISE:

Can I make a suggestion? That you also look at on-line reservations for the museum as a whole. I think it would make it very easy for people who buy tickets in advance.

MS. GHIORSI-HART:

And as was mentioned, the wonderful thing is now I have the addresses and names of all those 600 people or so who came that night. I was here, and I got to see the demographics, what kind of people. It surprised me a little bit. It really wasn't who I was shooting for. It was mostly 50 year old people coming back and doing something that they had done in the past. The early shows, the Beatle shows, were people bringing their families and their teenagers, so it was a nice family event. Then later in the evening it was a nice event for adults to do as well. That was an interesting aspect of the evening.

MR. D’ORAZIO:

Additionally, Todd’s office has developed email software that can basically blanket all forms of media when he puts out a blast now. This is a recent addition to his tools that he has in the office, so he promises that when there are events that we need promoted, he can blast them out to all the locals and major magazines, papers, and other media. That’s going to help us a lot. He has obviously shown us it works. We can take that and move forward with it and try to develop this to our advantage.

Moving forward, this week we put in a proposal with a major music manufacturing and supply company to supply us with a new sound system for the planetarium. In working with Dave Bush, our sound specialist in the planetarium here, I asked him to develop a wish list of items that he would need to have a complete sound system replaced with new equipment where we might be able to do small events in the planetarium, small concerts and whatnot. That proposal has been submitted and we will be waiting with hand on the phone for them to call back with an answer. Hopefully everything will go well and we will get a nice, new sound system. That will help us a lot, again, with our development and when we combine that with our advertising. We can change up our shows here and add additional types of events in addition to the planetarium shows, which will bring more people into the planetarium and more people to the museum.

We also set a date for the Vanderbilt gala. It will be September 19, 2008. It’s a Friday evening. We switched it from a Saturday to a Friday because we basically have most of our Saturday evenings sold out at the mansion and the tent, which is a good thing. I think Friday will be fine. We can move forward now quickly with sponsors. I think that is what we have to work on this year right away, just put out our sponsorship packets this week or the next couple of weeks to try to facilitate some sponsorships for the event. We are excited that we have the date set, and we will move forward with that.

I think for now that’s it for Development.

DR. GITTELMAN:

Dan is not here tonight. Is anyone else prepared to give a report on the Audit Committee?

MS. GHIORSI-HART:

Quickly, the work, the research, the legwork has been complete for the 2006 audit. We have a draft of the financials on the office as well as the management discussion analysis. A draft is in place. Our accountant is currently reviewing that draft. Once he's finished his review by the end of this week probably, it will be ready to go to our Audit Committee. We anticipate by the end of the month the Audit Committee will have met.

DR. GITTELMAN:

Wonderful. Election of officers. The slate being what?

MR. D'ORAZIO:

I'll go back to the minutes.

DR. GITTELMAN:

While we're waiting for the slate, let me explain again that if anyone wants to nominate somebody for any position, they can do so. This is just a slate from the Nominating Committee and is non-binding.

MR. D'ORAZIO:

All right. As per last November's minutes, quoting Mr. Olivieri, "For the moment, the recommended slate by the Nominating Committee, starting with Secretary is Gretchen Oldrin-Mones. Mike Deluise for Treasurer. 2nd Vice President, Matt Swinson; 1st Vice President, Dave D'Orazio; and President, Steve Gittelman."

DR. GITTELMAN:

Are there any nominations from the floor? There being no nominations, do I have any motions?

DR. PECORALE:

I vote that the nominations be closed.

DR. GITTELMAN:

Can I have a second?

MR. DELUISE:

Second.

DR. GITTELMAN:

Do you want to modify your motion?

DR. PECORALE:

Yes, I make a motion that the Secretary cast one ballot for all of the nominees.

MR. DELUISE

Second.

DR. GITTELMAN:

All in favor? Opposed? Abstentions? **(Vote: 6/0/0/9 Absent: Mr. Swinson, Ms. Figalora, Ms. Gicas, Ms. LeBow, Mr. Macchione, Mr. Olivieri & Mr. Parr. Two vacant positions.)**

We have anew slate. I welcome new members to the Executive Committee. I thank old members for their service. Another year begins.

Interim Director's Report.

MS. GHIORSI-HART:

All right. We have covered a lot of what I was going to talk about already, but I must again thank Bill Rogers for his \$25,000 donation in December. It made all the difference. It made Barbara smile, our bookkeeper. It was wonderful. We appreciate it. Thank you.

Hopefully more good things will be coming this year. We are off to a wonderful start to 2008. The New Year's Eve Laser Fest was a great way to start. We are going to definitely be looking very closely at our marketing and promotion.

One really nice note on that is that Mike Deluise has helped with this. I think I mentioned that our institution is the project for the Long Island Ad Club this year. I was contacted today by Adelphi University, their Art Department. Their students are very excited about the projects. I sent over about 10 or 15 different very specific projects for them to work on, posters, membership brochures, other kinds of advertising spots and outreach. Students from Adelphi and other universities will be coming here to get more of a feel. They will be presenting their projects, possibly creating new logos. It will be really exciting for the students, as well as for us to see what kinds of ideas they come up with and to look at our institution from the viewpoint of college students. I'm excited to see what excites them. I'm really looking forward to my visit to Adelphi at the end of the month. I'm sure we will be getting calls

from other universities as well for the BOLI Awards, the Best of Long Island. That's an exciting thing.

For us again, I think right now we have a wonderful site. We just need to target and strategically plan how we're going to let people know what we have. All this, again, is very important for the coming year. With our new projector we want to start to get systems in place to be able to accommodate the crowds that we expect and to start to develop avenues for getting the information.

Our new telescope is in by the end of the month. We should have a grand opening of that, as well.

With the waterfront opening up this summer and our habitat space opening up before the end of the year, we have a lot of new, exciting things. We're going to focus on how we let people know about that. We're moving forward on all this.

I just have to also say that I'm just so proud of the staff here. As Gretchen mentioned, people have been pitching in out of their normal areas of work, out of their comfort zone. People have been having crash courses on how to ring up sales in the gift shop. That night we pulled in \$500 on New Year's Eve in the gift shop. We didn't have staff. We had guides helping out. I was in there. I had administrative staff in there, but we're all getting trained to be able to do these kinds of things and work in other departments and help as needed, so that everyone in every department is now involved with the institution as a whole. I think it's made everyone more aware of the challenges and the day-to-day problems of each department. Staff is really stepping up to the plate. We're really happy about what's going on there.

We have requested the second half of the star projector funding for the Goto replacement, and hopefully that funding will be appropriated in the coming months. We're getting everything in order so the minute that happens, we can move very, very quickly ahead. We are starting to make plans for that, as well.

DR. GITTELMAN:

What is the plan for the first half in terms of –

MS. GHIORSI-HART:

Right now it makes sense to do all the installation at one time, but be able to move quickly if we have a large failure, which could

happen at any time. Right now it looks like if our time table isn't that far out, that it makes sense to do everything at once, rather than shutting down on two separate occasions and doing sort of piecemeal bringing in all the equipment. As long as we can limp along as we are – but they are ready if it becomes necessary because of a big failure to move in quickly with that first half. That wouldn't be as difficult to do. It's the star projector that is a six to nine month order. The other equipment is not so bad. We could get it in pretty quickly, I am told. That's the plan right now.

DR. GITTELMAN:

Anything else?

MS. GHIORSI-HART:

Just one last thing. We're members of the American Association of Museums. They have an annual meeting every year. This year it's in Denver April 27 through May 1. They started something new. They have a new Museum Trustee Day, where they are specifically targeting museum trustees. If anyone can or would like to try to fit Denver into their plans, please talk to me and I'll show you what kind of things are going on. I'm sure it would be very valuable. That's it.

DR. GITTELMAN:

Any other actions at the Legislature that you wanted to speak about?

MS. GHIORSI-HART:

Oh, yes. It's been so long. December seems like years ago. In December, Steve and I were back at the Legislature. We had two major appropriations. We had that \$700,000 appropriation for facades. Our buildings, as you know, have netting across many of the facades. We have had to build scaffolding and maneuver walkways to make it safe. The Legislature did vote to appropriate \$700,000 to continue this long-term project. Over the years, they have appropriated much for that. This is part of our ongoing campaign. Again, I have to thank Steve for showing me the ropes and actually many people in the County, as well, in different offices. They have been really wonderful in teaching me the ways of the world over there. It's just very fascinating to watch.

In addition to that appropriation, we got another \$350,000 for driveways, gutters, walkways and roadways. That, again, is part of continuing the ongoing long-term capital projects but again vital

to us. We have a bridge here that needs to be looked at closely. We have walkway cobblestone issues, and this will continue that project. I think that brings the total of four projects. I think we got all those projects in there for the year.

DR. GITTELMAN:

You just mentioned two.

MS. GHIORSI-HART:

We had the two in December and then we had two in October, the star projector and ADA compliance. If you total up the County work, they are investing well in the future of the public.

DR. GITTELMAN:

I imagine we're up to the President's Report. Carol is a wonderful partner to go to the Legislature with. She is a very quick learner. I think she's developing a nice following of wonderful people who do wish to help the museum. I'm very encouraged. I feel that we make a very good team with the Legislature. I'm looking forward to dealing with the Legislature, who has been good friends to the museum for quite a long time.

I thank you. I don't know how many times I've been elected President. I lost track. It's 15 or 16 times. At this point, it's whatever it is.

I should tell you what my priorities are. One of the priorities that you drove home to me very clearly on one cold night was that you wanted a balanced budget and you wanted a real balanced budget. So we went back and did quite a bit of work on our finances. In 2005 – and this is more my telling you what everyone else did. The 2005 audit is out. The 2006 is almost done. The 2005 was clearly in the red, but 2006, as we said, should be approaching being in the black. The others were audits. The budgets will now be in the black each year, however painful it is to get there. It would be much nicer to raise money than to make cuts, but we will be in the black for three years in a row. When I say in the black, you have to give me a plus or minus one percent on the total budget. I think that would be precedent setting over the past 20 years, to be at where we're supposed to be. A lot of the credit goes to this board and certainly to the staff to do the hard work and making sure that this institution stays on an even keel.

In terms of priorities, clearly I have to be focused on making sure that the capital projects continuing to flow and more importantly that they get completed. We are certainly going into a situation now where we need the revenues from the two main capital projects – well, three if you want to look at it this way – the waterfront which is really two. It's the boardwalk and the seaplane hangar and the boathouse, so it's like a three-prong thing. Then we have the projector. When those items are in use, when the projector, which is an important component and the waterfront are in use for this institution, our finances will stabilize even more. That's when I hope we'll be able to pull back on our reliance on the endowment. That would be very helpful.

You can expect that I will pursue those things this year, but under the confines of making sure that our Operating Budget stays where it should be. We will break even if Carol continues to do the good work that she has done.

Separately I will say to you that I do not control the stock market. I wish I did. If I did control the stock market, then I would just donate all the money that we needed and we wouldn't have to worry about anything. The reason I say that is that endowment, being approximately 50 percent in equities, is taking a beating. The endowment – I didn't look today -- but it's gone below the \$12 million mark, which the Legislature tends to use as a measure for the ease by which the endowment will generate the \$1.2 million that we subsist on. Yes, Carol and I have been asked to go to a hearing on the 30th.

MS. GHIORSI-HART:

Wednesday, the 28th – wait it is the 30th. You're right.

DR. GITTELMAN:

Whatever it is, we will be going there. This is the first time that I have to defend our position at a time when we are under the \$12 million mark. I am not looking forward to the debate, but I do feel very strongly that everybody in the room will have good intentions. We will hopefully survive this, too. It's good to have a new challenge at the beginning of the year. We will be arguing for the second appropriation on the projector because I think that that's the leg of the table – the first big leg of the table that we need. Let's face it, this is a 37 year old computer, and it's not very entertaining. Think of what your 37 year old computer looks like now.

They have already appropriated half of the bill. They should appropriate and spend the second half so that we can get on with it and start to build our own independence. It's this urgency that I hope they will sense when we go there on the 30th. The urgency is, okay, fine, it's time. It's time the museum move away. We've invested this much, we might as well finish the job. I think the projector will give us one leg of the table, the waterfront the other, and then of course all our programs will finish the job.

Beyond that, in the future, I hope that if you need a Christmas tree, you come to my house because we have about – us Jewish folks don't know much about Christmas trees. I don't know how big you want it, but they're 20 feet now.

MS. GHIORSI-HART:

They're just right.

DR. GITTELMAN:

They're Douglas Firs. I think they make good trees.

DR. PECORALE:

I expect for you to have one at Rockefeller Center.

DR. GITTELMAN:

We will harvest them and pretty soon we will. Anyway, I now consider them to be the Vanderbilt trees. Come get them next year. I would be very insulted if you didn't.

The only thing is I had a little fun on E-Bay. What did I buy?

MS. GHIORSI-HART:

You brought blueprints for Samuel Yellin Iron Works on our balcony.

DR. GITTELMAN:

Carol found the blueprints for our balcony, the metalwork. They were on E-Bay, the Samuel Yellin original blueprints.

MR. D'ORAZIO:

The real question here is, what were you doing searching for that?

DR. GITTELMAN:

You can put in –

MS. GHIORSI-HART:

You put in Vanderbilt.

DR. GITTELMAN:

You put in like you're looking for a name, and I since I love this institution, I put in William K. Vanderbilt, and it pops up every other day with some silly thing.

DR. PECORALE:

Did you buy it?

DR. GITTELMAN:

Of course. I will bring it in next time – actually I donated it last year because I bought it last year, but I forgot to bring it tonight. At the next meeting, I will bring it in. It's in very good condition. It's an actual blueprint. I would hope that we have a photograph of the actual railing and match the two.

MS. GHIORSI-HART:

We were really excited because we have been applying for grants focusing on Samuel Yellin's ironwork trying to put an exhibit together for education and get some funding. Our façade project should help for some of that restoration and to see – actually, Steve searches all the time on E-Bay for Vanderbilt. I do from time to time. Actually for this, we got a call from someone who had been doing research here, who is an art historian and noticed it and put us on to it. We have a lot of people out there working for us. This was wonderful and will definitely be part of that exhibit.

DR. GITTELMAN:

My house is now filling up with all kinds of things that are being rejected by the museum. I have three of these boats, these canoes. Apparently, there was a captain on the yacht – Willie K. was the captain, so we'll call him the first mate. The family started to release some of his possessions. Up pops a whole bunch of dug out canoes. They're five feet long. What else do I have – fans. I thought I was getting all kinds of stuff that everybody would want, and they turned their noses up at me. So I now have grass skirts galore. But they were all collected and many with labels from the 1929 trip around the world that I collected. God knows what we're going to do with them. But if you come to my house sometime and there's a grass skirt hanging in the dining room, you will understand why.

MS. GHIORSI-HART:

That's the theme for the summer camp program.

DR. GITTELMAN:

Oh, no. I heard that reaction when I said I have this wonderful grass skirt collection and she says, "Oh, the kids can play with them." Oh, no, no. These are the original things in remarkably good condition.

DR. ROGERS:

Who wore it?

DR. GITTELMAN:

I have no idea who wore the thing. They are very unusual. But you know what? Bill, you would look very good in a grass skirt. Living history, here we go. That's the story.

Thank you very much for the honor of being President once again.

Is there any old business? New business? We have not established a need for an executive session.

DR. PECORALE:

I would like to request a very short executive session.

DR. GITTELMAN:

Okay.

DR. PECORALE:

Dealing with personnel issues.

DR. GITTELMAN:

Okay, personnel issue, fine. Before we go into executive session, I would like to suggest that the meetings be every other month. According to our bylaws, we are supposed to meet six times a year. On the alternating months, as needed, we can have an Executive Committee meeting, which of course everybody is invited to.

DR. PECORALE:

So the next meeting will be in March.

DR. GITTELMAN:

That's correct.

DR. PECORALE:

And what date do you have in mind?

DR. GITTELMAN:

The third Wednesday of the month.

DR. PECORALE:

The 19th.

DR. GITTELMAN:

And the next one will be May.

DR. PECORALE:

Okay, the 19th is a Wednesday. Is that the date you want?

DR. GITTELMAN:

Yes, sir.

DR. PECORALE:

Do you want to keep open the date for May or you want to set it now?

DR. GITTELMAN:

Let's set it now. It should always be the third Wednesday of the month.

DR. PECORALE:

Okay, that's the 21st.

DR. GITTELMAN:

Okay, let's leave it at that. We are adjourned. All in favor? Opposed? Abstentions? **(Vote: 6/0/0/9 Absent: Mr. Swinson, Ms. Figalora, Ms. Gicas, Ms. LeBow, Mr. Macchione, Mr. Olivieri & Mr. Parr. Two vacant positions.)**

(Dr. Gittelman adjourned the meeting at 8:10 P.M.)

SG:ap