

**CERTIFICATE OF NECESSITY FOR THE IMMEDIATE CONSIDERATION  
OF INTRODUCTORY RESOLUTION NO. - 2008**

**WHEREAS, INTRODUCTORY RESOLUTION NO. 1526  
- 2008**

**RESOLUTION NO. -2008, CONFIRMING THE  
APPOINTMENT OF THE SUFFOLK COUNTY COMMISSIONER  
OF ECONOMIC DEVELOPMENT AND WORKFORCE  
HOUSING (Patrick Heaney)**

**WHEREAS, IT IS ESSENTIAL THAT SAID INTRODUCTORY  
RESOLUTION BE CONSIDERED IMMEDIATELY,**

**NOW, I, BENJAMIN ZWIRN, DEPUTY SUFFOLK COUNTY EXECUTIVE  
CERTIFY PURSUANT TO ARTICLE II, SECTION 2-12(A), AND ARTICLE III,  
SECTION 3-9 OF THE SUFFOLK COUNTY CHARTER, THAT THERE EXISTS A  
NEED FOR THE IMMEDIATE CONSIDERATION OF INTRODUCTORY  
RESOLUTION NO. - 2008, BECAUSE PATRICK HEANEY, A HIGHLY  
QUALIFIED CANDIDATE FOR THE POSITION OF COMMISSIONER OF  
ECONOMIC DEVELOPMENT AND WORKFORCE HOUSING, WOULD BE AN  
ASSET TO THE COUNTY OF SUFFOLK AND BECAUSE IT IS THE WISH OF THE  
COUNTY EXECUTIVE THAT THIS NOMINEE BE APPROVED BY THE  
LEGISLATURE AS SOON AS POSSIBLE.**

**IN WITNESS THEREOF, I HAVE HEREWITH SET MY HAND AND  
CAUSED TO BE AFFIXED THE SEAL OF SUFFOLK COUNTY THIS  
TENTH DAY OF JUNE, 2008.**

  
BENJAMIN ZWIRN  
DEPUTY SUFFOLK COUNTY EXECUTIVE

Intro. Res. No. 1526-08  
Introduced by Presiding Officer on request of the County Executive

Laid on Table

6/10/08

**RESOLUTION NO. -2008, CONFIRMING THE  
APPOINTMENT OF THE SUFFOLK COUNTY COMMISSIONER  
OF ECONOMIC DEVELOPMENT AND WORKFORCE  
HOUSING (Patrick Heaney)**

**WHEREAS**, the Commissioner of the Suffolk County Department of Economic Development and Workforce Housing is appointed by the County Executive, subject to approval by the Suffolk County Legislature, and shall serve at the pleasure of the county Executive; and

**WHEREAS**, Steve Levy, the County Executive of Suffolk County, has appointed Patrick "Skip" Heaney as Commissioner of the Suffolk County Department of Economic Development and Workforce Housing; and

**WHEREAS**, the former Commissioner was appointed to the position of Chief Deputy County Executive; now, therefore be it

**1st RESOLVED**, that the appointment of Patrick Heaney, currently residing at 8 Lakewood Avenue, East Quogue New York 11942, as Commissioner of the Suffolk County Department of Economic Development and Workforce Housing, is hereby approved, to serve at the pleasure of the County Executive of Suffolk County, pursuant to Section C35-1 of the SUFFOLK COUNTY CHARTER, effective immediately.

DATED:

APPROVED BY:

Steve Levy  
County Executive of Suffolk County

## Resume

1526

**Patrick A. Heaney**

8 Lakewood Avenue, Box 597, E. Quogue, New York 11942 – 631-653-4593 – [psheaney@aol.com](mailto:psheaney@aol.com)

### Summary of Qualifications:

- Extensive background regarding legislation, public policy, administration and executive responsibilities in local government.
- Elected seven times to various elected positions.
- Experienced public speaker with effective writing skills.
- Thirty two years small business experience, familiar with general construction and small property management.
- Former adjunct instructor, Business Division, Southampton Campus of L.I.U. 1984-85.

### Applicable Experience

#### **Town Supervisor – 2002 – 2007**

Town of Southampton, Southampton, New York

- Chief executive and financial officer under NY State Town Law.
- Responsible for an annual operating budget exceeding \$78 million and a Capital Budget exceeding \$20 million for 2007.
- Actively participated in negotiations leading to labor agreements with CSEA, PBA and teamster bargaining units representing approximately 350 full time municipal employees. Set salary compensation schedules for approximately 150 part time employees.
- Formed a successful Labor-Management Committee to address individual labor issues not contemplated in agreements, reducing the number of grievances and improved morale.
- Presided at all meetings and public hearings conducted by the Town Board.
- Introduced a team management approach to the local legislative process, to draw from a wide range of disciplines and experiences, improving the work product prior to hearings and adoption of laws
- Introduced a customer service approach to the daily operation of the Building Department
- Prepared legislative committee responsibilities for individual Town Council members for Police, Public Safety, Public Works, Human Services, Parks & Recreation, and Land Use.
- Primary sponsor of local legislation regarding taxation issues, economic development, housing, planning, human services, open space and farmland preservation acquisitions.
- Interacted with design and engineering consultants, general construction managers, developers and community groups, regarding public works and private development proposals.
- Primary intergovernmental liaison to officials at local, county, state and federal levels of government
- Revitalized East End Supervisors and Mayors Association to address common regional concerns, including emergency preparedness, economic development, tourism, traffic and transportation.

#### **Town Councilman – 1992, 1994-2001**

Town of Southampton,  
Southampton New York

- Developed a dependable reputation for constituent service to residents in various legislative committee assignments, including public works, parks and recreation, land management, preservation, human services and public safety
- Town wide liaison to Fire District Officers Association, Southampton Fire Chiefs Association, and four ad valorem ambulance districts.
- Re-established a Southampton Fire Advisory Board, and created a Southampton EMS Advisory Board

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**Town Trustee – 1989-91**

Town of Southampton,  
Southampton New York

- Shared responsibility for bulkhead, dock and mooring applications, shellfish management regulations, wetland policies and programs, and public boat launching ramps. Interacted with NYS DEC, NYS Dept of State, USACE on shellfish, coastal erosion and storm water abatement matters

**Conservation Board – appointed member 1987 - 1990**

Town of Southampton,  
Southampton, New York

- Responsible for regulatory review of applications for residential primary and accessory structures adjacent to tidal and freshwater wetlands.
- Provided advisory reviews of residential subdivisions for Southampton Planning Board

**Long Island University at Southampton**

Business Division  
Southampton, New York

- Adjunct instructor, Business Division, 1984 -1985

**Hurricane Fence Company of L.I. Inc. 1975 - 2002**

486 Montauk Highway, East Quogue, New York

- Formed and managed the family owned firm and its retail and residential property for 27 years, providing a product mix of fencing, decking, railings, walls and related iron work to developers, builders, government and residential property owners until selling the property and business after election to the position of town supervisor

**Other Work-related Activities:**

- Voting member of the Suffolk County Workforce Housing Commission 2004-06
- Elected Chairman of the East End Supervisors and Mayors Association - 2004, 05, 06, 07
- Chairman of the East End Environmental and Economic Institute – 2005 – 2007
- NYS Central Pine Barrens Commission – member – 2002 -2007
- Ex-officio member - Southampton Business Alliance Affordable Housing Initiative
- Intergovernmental Advisor – Friends of the 106<sup>th</sup> ANG Air and Rescue Unit
- Southampton Business Alliance - founding member -1993 - present, board of directors, 2007 -
- Peconic Estuary Citizens Advisory Committee – vice-chair, 1989 - 1990

**Education:**

Long Island University at Southampton - B.S., Management, 1983, *magna cum laude*  
Stony Brook University – completed 12 credits graduate study leading to M.S. L.S. –  
Public Policy/Environmental Science – 1984, 85

**Other Affiliations:**

- Hampton Bays Council, Knights of Columbus, 4<sup>rd</sup> degree Knight
- Michael Collins Division, AOH, St. Rosalie’s R.C. Parish, Hampton Bays, NY
- Southampton Elks, member
- Founding member of the East Quogue Chamber of Commerce
- East Quogue Civic Association – member

FINANCIAL IMPACT  
2008 PROPERTY TAX LEVY  
COST TO THE AVERAGE TAXPAYER

1526

GENERAL FUND

	2008 PROPERTY TAX LEVY	2008 COST TO AVG TAXPAYER	2008 AV TAX RATE PER \$100	2008 FEV TAX RATE PER \$1000
TOTAL	\$0	\$0.00		\$0.000

0

POLICE DISTRICT AND DISTRICT COURT

	2008 PROPERTY TAX LEVY	2008 COST TO AVG TAXPAYER	2008 AV TAX RATE PER \$100	2008 FEV TAX RATE PER \$1000
TOTAL	\$0	\$0.00		\$0.000

COMBINED

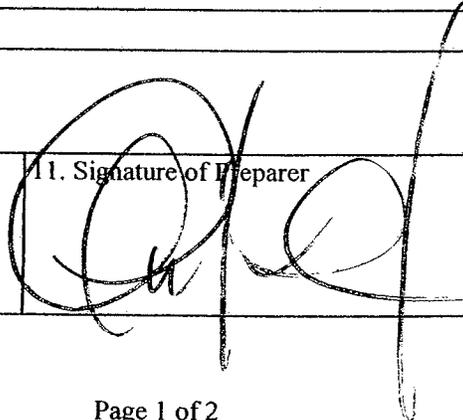
	2008 PROPERTY TAX LEVY	2008 COST TO AVG TAXPAYER	2008 AV TAX RATE PER \$100	2008 FEV TAX RATE PER \$1000
TOTAL	\$0	\$0.00		\$0.000

NOTES:

- 1) SOURCE FOR NUMBER OF FAMILY PARCELS AND CORRESPONDING ASSESSED VALUATION: SUFFOLK COUNTY REAL PROPERTY TAX SERVICE, SEPTEMBER 2007.
- 2) SOURCE FOR TOTAL TAXABLE ASSESSED VALUATION FOR COUNTY PURPOSES: SCHEDULE A, REPORT OF ASSESSED VALUATION FOR 2007-2008.
- 3) SOURCE FOR EQUALIZATION RATES: TENTATIVE 2007 COUNTY EQUALIZATION RATES ESTABLISHED BY THE NEW YORK STATE BOARD OF EQUALIZATION AND ASSESSMENTS.

1526

STATEMENT OF FINANCIAL IMPACT  
OF PROPOSED SUFFOLK COUNTY LEGISLATION

1. Type of Legislation Resolution <u> X </u> Local Law _____      Charter Law _____		
2. Title of Proposed Legislation CONFIRMING THE APPOINTMENT OF COUNTY COMMISSIONER OF ECONOMIC DEVELOPMENT AND WORKFORCE HOUSING (PATRICK A. HEANEY).		
3. Purpose of Resolution: Same as above		
4. Will the Proposed Legislation Have a Fiscal Impact?      Yes <u> </u> No <u> X </u>		
5. If the answer to item 4 is "yes", on what will it impact? (circle appropriate category)		
County	Town	Economic Impact
Village	School District	Other (Specify): Community College
Library District	Fire District	
6. If the answer to item 5 is "yes", Provide Detailed Explanation of Impact NO IMPACT - FUNDING EXISTS IN DEPARTMENT BUDGET		
7. Total Financial Cost of Funding over 5 Years on Each Affected Political or Other Subdivision. Funding for this and all positions will be required in subsequent Operating Budgets. This represents a cost to continue.		
9. Timing of Impact UPON APPROVAL		
10. Typed Name & Title of Preparer Allen M. Kovesdy Director of Management and Research	11. Signature of Preparer 	12. Date May 30, 2008

SIN FORM 175b (10/95)

**CERTIFICATE OF NECESSITY FOR THE IMMEDIATE CONSIDERATION  
OF INTRODUCTORY RESOLUTION NO. - 2008**

WHEREAS, INTRODUCTORY RESOLUTION NO. <sup>1585</sup> - 2008

**RESOLUTION NO. -2008, A RESOLUTION  
AUTHORIZING THE COUNTY EXECUTIVE TO EXECUTE  
AN AGREEMENT FOR THE SALE OF THE SUFFOLK  
HEALTH PLAN**

WHEREAS, IT IS ESSENTIAL THAT SAID INTRODUCTORY  
RESOLUTION BE CONSIDERED IMMEDIATELY,

NOW, I, BENJAMIN ZWIRN, DEPUTY SUFFOLK COUNTY EXECUTIVE  
CERTIFY PURSUANT TO ARTICLE II, SECTION 2-12(A), AND ARTICLE III,  
SECTION 3-9 OF THE SUFFOLK COUNTY CHARTER, THAT THERE EXISTS A  
NEED FOR THE IMMEDIATE CONSIDERATION OF INTRODUCTORY  
RESOLUTION NO. - 2008, BECAUSE IN ORDER TO ACCOMMODATE THE  
LEGISLATURE'S REQUEST, THE PROPOSED TERM OF THE CONTRACT  
BETWEEN NEIGHBORHOOD HEALTH PROVIDERS, LLC AND THE COUNTY  
OF SUFFOLK HAS BEEN AMENDED TO REFLECT A SINGLE FIVE YEAR  
AGREEMENT, DURING WHICH TIME THE SUFFOLK COUNTY HEALTH  
CENTERS WILL CONTINUE TO SERVE AS THE PRIMARY CARE PROVIDERS  
FOR THE SUFFOLK COUNTY HEALTH PLAN.

IN WITNESS THEREOF, I HAVE HEREWITH SET MY HAND AND  
CAUSED TO BE AFFIXED THE SEAL OF SUFFOLK COUNTY THIS  
TENTH DAY OF JUNE, 2008.

  
BENJAMIN ZWIRN  
DEPUTY SUFFOLK COUNTY EXECUTIVE

1585

6/10/08

Intro. Res. No. -2008

Laid on Table

Introduced by the Presiding Officer on request of the County Executive

**RESOLUTION NO. -2008, A RESOLUTION  
AUTHORIZING THE COUNTY EXECUTIVE TO  
EXECUTE AN AGREEMENT FOR THE SALE OF THE  
SUFFOLK HEALTH PLAN**

**WHEREAS**, Resolution No. 893-1993 authorized the Suffolk County Department of Health Services to apply for a certificate of authority from the New York State Department of Health which would permit the Department of Health Services to operate a Prepaid Health Services Plan; and

**WHEREAS**, on March 1, 1995, pursuant to Article 44 of the New York Public Health Law, the New York State Department of Health granted the Suffolk County Department of Health Services such certificate of authority and, in April 1995, the Department, doing business as the Suffolk Health Plan, began to serve as a Prepaid Health Services Medicaid provider arranging for the delivery of healthcare services to persons eligible for Medicaid, and the Plan has expanded to provide other public health programs for low-income families and individuals, such as the provision of Child Health Plus and Family Health Plus products; and

**WHEREAS**, the Suffolk Health Plan currently serves approximately 15,600 members; with approximately 100 primary care providers in the ten Suffolk County operated Health Centers, as well as the Huntington Hospital owned Dolan Family Health Center, providing primary care services to these members; and with approximately 1,100 specialists providing specialized services to these members; and

**WHEREAS**, since its inception in 1995, the Suffolk Health Plan's administrative costs have continued to increase to the point that, in light of the Suffolk Health Plan's relatively small membership, the Plan's cost cannot be economically spread out over its membership base; and

**WHEREAS**, the New York State Department of Health frequently changes the regulatory standards for Article 44 Prepaid Health Service Plans resulting in increasingly stringent and difficult to meet standards which add to the already difficult administrative burden borne by the Suffolk Health Plan; and

**WHEREAS**, many medical specialist providers are deterred from contracting for the provision of services to the Suffolk Health Plan, inasmuch as the Plan is government-owned and sponsored and therefore requires a complex regulatory procurement procedure for each provider; and

**WHEREAS**, as a result of these factors, it has become increasingly difficult for the Department of Health Services to efficiently administer the Suffolk Health Plan in a manner consistent with State regulations and, most importantly, in a manner consistent with providing the best overall healthcare options and outcomes to the Suffolk Health Plan membership; and

**WHEREAS**, for these reasons, as part of the County Executive's proposed 2008 Operating Budget, the County Executive proposed the sale of the Suffolk Health Plan; and

**WHEREAS**, in furtherance of exploring the potential sale of the Suffolk Health Plan and reporting its findings to the County Executive and the Suffolk County Legislature, the Department of Health Services and the Board of the Suffolk Health Plan instituted a process pursuant to which they reviewed and analyzed indications of interest received from qualified potential purchasers for the purchase of the Suffolk Health Plan; and

**WHEREAS**, pursuant to this process, the Department of Health Services and the Board of the Suffolk Health Plan retained Shattuck Hammond Partners, an investment banking services consultant with expertise in the area of buying and selling corporate health plans, to act as their agent for the purpose of exploring the potential sale of the Suffolk Health Plan and to advise the County on matters relating to such potential sale; and

**WHEREAS**, after publication of notice seeking indications of interest regarding the potential sale of the Suffolk Health Plan, the Department of Health Services, with the advice of Shattuck Hammond, instituted a process for reviewing proposals pursuant to which potential purchasers engaged in a two round bidding process; and

**WHEREAS**, during this process, the Department of Health Services reviewed proposals to determine which potential purchaser would offer the best purchase price to the County, and, more importantly, which purchaser would provide the best service to the Suffolk Health Plan membership, particularly in light of the purchaser's 1) proven service record to Medicaid, Child Health Plus, and Family Health Plus members and 2) the ability to offer a seamless transition to Suffolk Health Plan membership; and

**WHEREAS**, based on a careful review of the proposals, the Department of Health Services and the Board of the Suffolk Health Plan have recommended that the Suffolk County Legislature approve the sale of the Suffolk Health Plan to Neighborhood Health Providers, LLC for a purchase price of \$6,500,000.00, which, when combined with the excess assets of the Suffolk Health Plan, will result in a sale value of approximately \$17,900,000.00 to the County; and

**WHEREAS**, in order to avoid any disruption in services to the membership of the Suffolk Health Plan, as a condition of this purchase Neighborhood Health Providers, LLC will agree to enter into a five-year agreement, pursuant to which the Suffolk County Health Centers will continue to serve as the Primary Care Providers for the Suffolk Health Plan and which, in turn, will result in over \$13,000,000.00 in additional revenue over the current budgeted projections to Suffolk County over the life of the agreement.

**NOW, THEREFORE** be it

**1<sup>ST</sup> RESOLVED**, the County Executive is hereby authorized and empowered to verify and execute an Asset Purchase Agreement with Neighborhood Health Providers, LLC for the sale of the Suffolk Health Plan at a purchase price of \$6,500,000.00 provided that such execution is conditioned upon Neighborhood Health Providers, LLC entering into an agreement with the County for a five-year period, pursuant to which the Suffolk County Health Centers will continue to serve as the Primary Care Providers for the Suffolk Health Plan; and be it further

**2<sup>nd</sup> RESOLVED**, the Department of Health Services is hereby authorized to submit such Asset Purchase Agreement and any necessary accompanying documents to the New York State Department of Health for its approval of the sale transaction; and be it further

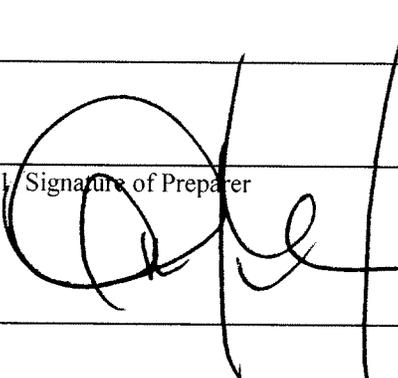
**3<sup>rd</sup> RESOLVED**, this Legislature, being the State Environmental Quality Review Act (SEQRA) lead agency, hereby finds and determines that this resolution constitutes a Type II action pursuant to Section 617.5(c)(20), (21) and (27) of Title 6 of the NEW YORK CODE OF RULES AND REGULATIONS (6 NYCRR) and within the meaning of Section 8-0109(2) of the NEW YORK ENVIRONMENTAL CONSERVATION LAW as a promulgation of regulations, rules, policies, procedures, and legislative decisions in connection with continuing agency administration, management and information collection, and the Suffolk County Council on Environmental Quality (CEQ) is hereby directed to circulate any appropriate SEQRA notices of determination of non-applicability or non-significance in accordance with this resolution.

DATED: June , 2008

APPROVED BY:

County Executive of Suffolk County

STATEMENT OF FINANCIAL IMPACT  
OF PROPOSED SUFFOLK COUNTY LEGISLATION

1. Type of Legislation		
Resolution <input checked="" type="checkbox"/> Local Law _____ Charter Law _____		
2. Title of Proposed Legislation		
A RESOLUTION AUTHORIZING THE COUNTY EXECUTIVE TO EXECUTE AN AGREEMENT FOR THE SALE OF THE SUFFOLK HEALTH PLAN		
3. Purpose of Resolution: Same as above		
TO AUTHORIZE THE SALE OF THE SUFFOLK HEALTH PLAN.		
4. Will the Proposed Legislation Have a Fiscal Impact? Yes ___ No <input checked="" type="checkbox"/>		
5. If the answer to item 4 is "yes", on what will it impact? (circle appropriate category)		
County	Town	Economic Impact
Village	School District	Other (Specify): Community College
Library District	Fire District	
6. If the answer to item 5 is "yes", Provide Detailed Explanation of Impact		
ADDITIONAL REVENUE: COUNTY WILL RECEIVE AN ADDITIONAL \$1,800,000 FROM THE SALE OVER THE SUM INCLUDED IN THE 2008 ADOPTED BUDGET.		
7. Total Financial Cost of Funding over 5 Years on Each Affected Political or Other Subdivision.		
ADDITIONAL REVENUE: 2009: \$2,692,000 2010: \$3,122,000 2011: \$3,375,000 2012: \$3,447,000 2013: \$2,600,000 ( Nine Month Period)		
8. Proposed Source of Funding		
N/A		
9. Timing of Impact		
UPON APPROVAL		
10. Typed Name & Title of Preparer	11. Signature of Preparer	12. Date
Allen M. Kovesdy Director of Management and Research		June 10, 2008

SIN FORM 175b (10/95)

**FINANCIAL IMPACT  
2008 PROPERTY TAX LEVY  
COST TO THE AVERAGE TAXPAYER**

**GENERAL FUND**

	2008 PROPERTY TAX LEVY	2008 COST TO AVG TAXPAYER	2008 AV TAX RATE PER \$100	2008 FEV TAX RATE PER \$1000
TOTAL	\$0	\$0.00		\$0.000

**POLICE DISTRICT AND DISTRICT COURT**

	2008 PROPERTY TAX LEVY	2008 COST TO AVG TAXPAYER	2008 AV TAX RATE PER \$100	2008 FEV TAX RATE PER \$1000
TOTAL	\$0	\$0.00		\$0.000

**COMBINED**

	2008 PROPERTY TAX LEVY	2008 COST TO AVG TAXPAYER	2008 AV TAX RATE PER \$100	2008 FEV TAX RATE PER \$1000
TOTAL	\$0	\$0.00		\$0.000

NOTES:

- 1) SOURCE FOR NUMBER OF FAMILY PARCELS AND CORRESPONDING ASSESSED VALUATION: SUFFOLK COUNTY REAL PROPERTY TAX SERVICE, SEPTEMBER 2007.
- 2) SOURCE FOR TOTAL TAXABLE ASSESSED VALUATION FOR COUNTY PURPOSES: SCHEDULE A, REPORT OF ASSESSED VALUATION FOR 2007-2008.
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