

NEWS FROM LEGISLATOR

ROB CALARCO



January 2014

Happy New Year!

This month marks the official start of my second term as Suffolk County Legislator for the 7th LD. I am honored to have been elected by the voters to continue to serve. I have some fresh ideas I'm eager to get to work on, and I am looking forward to the year ahead.

I am also excited to report that my colleagues in the Legislature have elected me to serve as Majority Leader. This new leadership role means new responsibilities and opportunities for my office, and it's a job I am pleased to fulfill.

Finally as we move into the new year, I'd like to let you know that this newsletter serves dual purposes – hopefully you find some useful information here, be it a job posting or an event, but also I'd like to extend an invitation to you to let me know what's going on in your community. I encourage you to send an email, or give my office a call and let me know which issues are important to you.

Best wishes for a healthy and happy new year,

Rob

SUFFOLK COUNTY LEGISLATURE

Calendar of Meetings

January 2014

Mon	Tues	Wed 1	Thurs 2 Organizational Meeting 1:00 pm W.H. Rogers Bldg, Hauppauge	Fri 3
6	7	8	9	10
13	14	15	16	17
20 County Closed Martin Luther King, Jr. Day	21	22	23	24
27	28	29	30	31

Robert Calarco, Legislator, 7th District, Majority Leader
 Tel: (631) 854-1400
 90 West Main Street, Suite 2N Patchogue, New York 11772
 Follow Rob on [Facebook](#) and [Twitter](#)

Upcoming Community Events

- ***Wednesday, January 15*** – Afternoon Movie – Lee Daniels “The Butler” will be shown at the Pat-Med Library at 1pm. Call 654-4700, ext. 221 for more information.
- ***Ongoing events*** – Colonial Community Volunteers Corp is looking for students in grades 6-12 to help with graffiti removal, flowers for friends, tutoring, newsletter publication, youth council and community events. Call 281-4461 and ask for Ray for more information.

Mirrors of the Past- Exhibit of over 100 enlarged photos capturing the history of early Patchogue. Port Jefferson Village Center, 101-A East Broadway, Port Jefferson. Sponsored by the Village of Port Jefferson, Village of Patchogue, Greater Patchogue Historical Society, and Conservancy. January 12 – February 28, 9am-9pm.

Artspace Patchogue presents "The Modern -ism's" an exhibit that explores art from the abstract and the surreal to the conceptual and contemporary. Artspace Patchogue Gallery 20 Terry Street, Patchogue, NY January 5-22.

Photo Gallery



← Legislator Calarco congratulated Eagle Scout Timothy Oliveira



Rob congratulated → Girl Scout Cassandra Asselta on receiving the Gold Award



← Rob visited Patchogue-Medford Robotics Team 329 as they get to work on the FIRST Robotics 2014 challenge



Legislator Calarco toured → the New Village development in Patchogue with County Executive Steve Bellone and TRITEC's Rob Loscalzo

**Suffolk County Department of Suffolk County
Department of Labor Recruitment/Employment Events
and Job Postings**



JOB FAIR

Presented by the Suffolk County One-Stop Employment Center

Wyandanch Public Library

14 S 20th Street Wyandanch, NY 11798

(631) 643-4848

Wednesday, January 15, 2014

10:00am - 1:00pm

Scheduled to Attend:

A Gentle Touch Senior Home Care, Aflac, Allen Health Care Services, CLP, Community Care Home Health Services, DDI, Express Employment Professionals, Fed-Ex, FECS, GoodTemps, Greystone Staffing, Guardian, Gurwin, Island Drafting, Life's WORC, National Grid, National Life Group, New York Life Insurance Company, RBA of Long Island, SCO Family of Services, SCPD, Slomins, Strathmore Who's Who, Suffolk County Community College, Urban League Mature Workers Program, Utopia Home Care

All are welcome and no registration is required.

Bring copies of your resume and dress for success!

ONSITE RECRUITMENT

At the Suffolk County One-Stop Employment Center
725 Veterans Memorial Highway, Hauppauge, NY 11788



Wednesday
January 15, 2014
1:00pm - 4:00pm

Recruiting For:

Payroll Employee - \$40,000/yr (1 Position)

Responsible for overseeing and assuring accurate and timely payroll processes, procedures, service deliveries, and records.

- Bachelor's Degree
- Accounting & payroll experience
- Excellent interpersonal skills

Recruiter - Salary to be determined (25 Positions)

Responsible for recruiting and interviewing potential clinical staff and monitoring and filling requests from clients.

- Associate's Degree, Bachelor's Degree, or job experience preferred
- Report writing skills
- Positive Team Player
- Recruitment experience with successful outcomes

Number of Openings:

1

Company Name:

Able Equipment Rental Inc.

Job Title:

Data Entry Clerk

Minimum Experience Required:

2 years

Job Description:

Immediate Hire (Deer Park, NY) Able Equipment Rental is a Deer Park based Construction Equipment Rental Business and they need an experienced Data Entry Clerk who can Data Entry contracts using the firms own software. Duties: Data Enter contract info. Must be able to type 60 words per minute and be punctual, accurate and detail orientated. No phone work required. Some filing. Previous experience is strongly preferred. Salary is competitive and includes benefits. When applying please inform Able that you found out about this opening through the NYS Department of Labor/NYS job bank.

Job Location:

Deer Park, New York

Pay:

Starting pay not specified.

Benefits:

Health Insurance, Dental Insurance, Vacation, Sick Leave, Holidays

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Monday thru Friday

Shift:

First (Day)

Public Transportation:

Information not provided.

Minimum Education Required:

GED

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer by email:

Email: jobs@ableequipment.com

Number of Openings:

1

Company Name:

GE

Job Title:

Lead Quality Engineer

Minimum Experience Required:

3 years

Job Description:

*The Lead Quality Engineer will demonstrate leadership in communicating business goals, programs, and processes for an area or business segment. In this role, you will utilize your experience or expertise to solve problems, develop and execute objectives for self and others, and have the ability to effect short-term and some long-term business goals.

Essential Responsibilities In addition, you will: Plan, direct, and coordinate all quality assurance functions for assigned product lines* Direct and coordinate the overall quality specifications and standards for materials, processes, and finished products to meet customer purchase order requirements* Plan and coordinate the activities of quality staff by managing quality responsibilities as assigned including: Complaint Data, Compliant CA/PA Planning, Execution, and Effectiveness Checks, Complaint file Closure and Trending* Support regulatory compliance and optimization of quality systems procedures relating to product complaint handling, adverse event reporting and product field actions through development, maintenance and improvement of documented processes* Develop and implement quality metrics to drive manufacturing improvements and business results* Plan and supervise studies aimed at improving product quality and reliability* Contact customers and suppliers when necessary to confer on specific quality issues* Assist other departments as necessary in formulating new products, establishing standards for these products prior to initial production, or overcoming difficulties in the use of company products* Ensure a means of collecting and distributing compiled information in order to improve quality* Be responsible for the administration of the quality system, including implementation and maintenance to regulatory requirements and standards such as applicable ISO standards* Ensure safe practices are used in compliance with all governmental regulations* Identify, drive, mentor, and implement projects that improve overall production quality.* Work with Six Sigma Quality team to drive process changes* Conduct training to quality processes as needed* Be responsible for the Quality of all in-house manufactured products* Drive Lean effort within manufacturing focusing on Quality

Qualifications/Requirements * Bachelor's Degree from an accredited College or University (or a High School Diploma / GED with a minimum 4 years of experience in an engineering or quality position)* Minimum 3 years of experience in manufacturing or quality.

***Additional Eligibility Qualifications** GE will only employ those who are legally authorized to work in the United States for this opening. GE Does Administer Background and Drug Test.

Job Location:

Bohemia, New York

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Minimum Education Required:

Bachelor's Degree from an accredited College or University

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://ge.jobs/bohemia-ny/lead-quality-engineer/42626689/job/?vs=161>

Number of Openings:

1

Company Name:

GE

Job Title:

Power Conversion and Control Product Leader

Minimum Experience Required:

5 years

Job Description:

Essential Responsibilities In addition you will:* Provide overall business leader for Power Conversion and Control business ensuring that all functions within the organization come together deliver business objectives* Provide visible leadership within the Power Conversion and Control business in partnership with Supply Chain leadership to ensure a motivated and engaged workforce* Deliver the Power Conversion and Control P&L* Define and execute strategies for growth of the Power Conversion and Control business* Ensure customer satisfaction for NPI, production deliveries, and services content* Provide leadership to ensure the business is aware of and responsive to customer needs with the objective of best in class customer satisfaction* Provide direct leadership for the Power Conversion and Control program management team* Hire, retain, and grow Program Management talent* Assign program managers to programs in order to match skills and experience with business needs and balance work assignments amongst the team* Ensure on plan execution of all Power Conversion and Control programs (cost, schedule, and quality)* Ensure program managers deliver customer satisfaction and profitability for their assigned programs* Ensure program managers bring organizational leadership to their assigned programs to align functional organizations as needed to deliver program results* Ensure program management practices, procedures, and behaviors are aligned with business needs and deliver full lifecycle leadership for Power Conversion and Control programs and products.

Qualifications/Requirements * Bachelor's Degree from an accredited college or university * Minimum of 5 years in a Program Management or customer facing leadership role. Additional Eligibility Qualifications GE will only employ those who are legally authorized to work in the United States for this opening. Any offer of employment is conditioned upon the successful completion of a background investigation and drug screen.

Desired Characteristics * Master Degree of Business Administration (MBA) or related business degree* Minimum of 3 years of experience in customer management and / or program management* Previous product leadership or general management leadership* Strong customer experience* Strong oral and written communication skills* Demonstrated ability to communicate effectively with all levels of internal and external organizations* Assertive and visible leadership style* Strong interpersonal and leadership skills* Strong conflict resolution.

Job Location:

Bohemia, New York

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

Bachelor's Degree from an accredited college or university

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://ge.jobs/bohemia-ny/power-conversion-and-control-product-leader/41946380/job/?vs=161>

Number of Openings:

1

Company Name:

EverBank

Job Title:

Support Services Associate I - ReqCode 4162474

Minimum Experience Required:

two years or more experience

Job Description:

Primary Characteristics Supports Bank Operations by receiving and processing customer correspondence, fulfillment - preparing and mailing marketing materials, and performing research for internal as well as external customers. Essential Functions Process customer correspondence * Open, date stamp, sort and deliver mail * Prep new account applications * Perform account changes including title changes, address changes and Express Passcode changes * Prep closed account requests Performs research * Gets copies of checks, statements and deposits upon request * Researches deposit discrepancies * Researches and fixes web enabling issues Responds to Marketing requests - fulfillment * Preparing marketing package based upon package code * Preparing new account welcome kit * Preparing account information kit * Pull list of customers requesting or requiring a kit or package * Perform mail merge to create mailing labels * Verify kit or package is completed correctly * Affix postage (USPS as well as overnight providers) Maintain marketing inventory * Stock marketing material shelves * Conduct regular counts of materials * Notify appropriate personnel of re-order requirements Performs clerical duties * Answer phones and door * Filing * Making copies * Prepare mail and other packages for pick-up Document imaging * Prepare documents for imaging * Scan documents * Check scanned documents Comply with Federal, State and Local legal and law enforcement requirements with bank operations * Study related legislation and enforce adherence to requirements * Follow established policies and procedures and assure timely changes and modifications as warranted * Implement and enforce procedural changes * Advise management on necessary actions Maintain Customer Confidence and Protect Bank Operations * Adhere to all the rules and regulations of the Privacy Protection act * Adhere to the rules and regulations of the Patriot Act Contribute to the overall efforts of the team * Complete duties as assigned

* **Provide assistance on additional tasks as needed** **Minimum Qualifications:** (Knowledge, Skills and Abilities) Basic math and data entry skills, good computer skills (MS Windows - Excel, Word, Outlook). Training and Experience Minimum two years or more experience working in a banking environment, back office operations, reconciliation or wire experience preferred.

Job Location:

Islandia, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

20

Duration:

Part Time, Regular

Work Days:

Not specified.

Shift:

First (Day)

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://www.respondhr.com/32226860>

Number of Openings:

1

Company Name:

Enghouse Interactive

Job Title:

Sr. Systems Engineer - Contact Center Solutions

Minimum Experience Required:

5+ Years' experience

Job Description:

This position will support North America clients of our hosted solution to include the Cosmocom Universe (CCU) platform, and will be part of the Professional Services organization.* Work with customers and partners to perform design, installation, and technical support for contact center solutions built upon general purpose Microsoft based server platforms and standards-based VoIP equipment* Design and configure advanced call center applications, including ACD, IVR, Predictive Dialing, and call recording, e-mail, web chat and collaboration* Review designs of complicated TCP/IP-based networks used for real-time VoIP and non-real-time communications* Technical details include engineering network based solutions, connectivity, routing, load balancing, and capacity planning. Systems to be installed on top of Microsoft operating system

Qualifications: * B.A or B.Sc. or higher in Computer Science, Electrical Engineering, Computer Engineering or similar or equivalent work experience* 5+ experience in MS server technologies (MS security, Active Directory, IIS, SQL, Exchange) and IP Networking; VoIP is a plus* Experience working with the CCU platform is highly desired* MCSE or MCSA a strong plus* Previous experience in Field Service or Customer Support* Independent and self-motivated* Ability to visualize complex systems* Proven knowledge in many of the areas below:* Microsoft Windows Server 2003, 2008* Microsoft Exchange 2003, 2007, 2010* Microsoft SQL 2005, 2008, T-SQL* SAN Configuration* Active Directory* DNS, Network configuration knowledge* VoIP Signaling (SIP & H.323) & troubleshooting* MS Platform resilient deployment (Cluster / Load Balance)* Routers, Switches* IP Protocols (TCP/IP, UDP, HTTP, SMTP)* Firewall / NAT* Protocol Analyzer (Wireshark, Sniffer, NetMon)* PC Hardware configuration(LAN Adapters, SCSI, RAID, Fibre Channel)* Ability to read VBScript or JavaScript is a plus Ability to travel as required, up to 25%

Job Location:

Melville, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Duration:

Full Time, Regular

Public Transportation:

Information not provided.

Minimum Education Required:

B.A or B.Sc. or higher in Computer Science, Electrical Engineering, Computer Engineering or similar or equivalent work experience.

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <https://jobs-enghouseinteractive.icims.com/jobs/1161/sr.-systems-engineer---contact-center-solutions/job>

Number of Openings:

3

Company Name:

Department of Veterans Affairs - Agency Wide

Job Title:

Supervisory Contract Specialist

Minimum Experience Required:

4-years' experience

Job Description:

*****This recruitment is for three positions with the Service Area Office East (SAOE), Network Contracting Office (NCO) 3. **One vacancy located in Lyons, NJ, one in New York, NY, and one in Northport, NY.** Indicate which duty location (s) you are interested in on your application. ***

***Supervisory Positions:** The selectee will be subject to a **one year probationary period if one has not been previously completed.** **VA professionals feel good about their careers and their ability to balance work and home life. VA offers generous paid time off and a variety of predictable and flexible scheduling opportunities. For more information on the Department of Veterans Affairs, go to <http://www.vacareers.va.gov/>.

****Special Employment Consideration:**** VA encourages persons with disabilities to apply, including those eligible for hiring under 5 CFR 213.3102(u), Schedule A, **Appointment of persons with disabilities [i.e., intellectual disabilities, severe physical disabilities, or psychiatric disabilities], and/or Disabled veterans with a compensable service-connected disability of 30% or more .**

INFORMATION: * Full Time - Permanent ***DUTY LOCATIONS:** * 3 vacancies in the following location(s): ***WHO MAY APPLY:** * ALL STATUS (current/former federal employees, eligible veterans, special hiring authorities) ***SECURITY CLEARANCE:** * Public Trust - Background Investigation ***SUPERVISORY STATUS:** * Yes

Job Location:

Northport, New York

Pay:

\$93,182.00 to \$121,136.00 Yearly

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Minimum Education Required:

4-year course of study leading to a bachelor's degree

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <https://www.usajobs.gov/GetJob/ViewDetails/358933200#1>

Number of Openings:

1

Company Name:

DaVita

Job Title:

Part Time-Acute Dialysis Registered Nurse (RN) - Port Jefferson NY

Minimum Experience Required:

No experience requirement provided.

Job Description:

* As a nurse at DaVita you are on your toes working in a fast-paced, constantly evolving environment with new challenges to trouble-shoot and overcome daily. Your sense of purpose and accomplishment at the end of each day is powerful. What can you expect as an acute dialysis nurse at DaVita. Patients - Help your patients, when they need it the most. Patient care is our top priority and we look for teammates who share our commitment to Service Excellence as well as Continuous Improvement. You can build your career in nephrology and practice multiple therapies (CRRT, aphaeresis, etc.) as an Acute Nephrology RN at DaVita Independence - Manage your patients on your own in a hospital setting. As a teammate in an acute setting you, work on your own almost all of the time. Each day you assess, troubleshoot, and make sound decisions for critical patients. What an exciting challenge to take on! Intensity - Expect the unexpected. No two days are ever the same for an acute dialysis nurse. The setting is dynamic and each patient's needs are unique. When you walk in the door each day you don't know what patients you might have - their condition, when you will get them or when you will be done for the day.

The Shining Star in this role should have: * Current and valid RN license in the state where performing duties required * Graduate of an accredited nursing program required * Current BLS certification required * Medical/surgical, ICU, CCU, and ER experience (preferred) * Dialysis nursing experience (strongly preferred) * CNN (preferred) * Experience assessing, trouble shooting and making sound recommendations in stressful situations * Flexibility. What we mean is someone who thrives in an environment that is constantly changing and will face new challenges head-on * Excellent communication skills to listen and communicate with patients and teammates * Multi-tasking skills, with great time management and prioritizing capabilities.

*We Do Administer Drug and Background Checks

Job Location:

Port Jefferson, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Minimum Education Required:

Graduate of an accredited nursing program

Driver Licenses, Including Endorsements:

RN license in the state of New York

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://jobs.davita.com/port-jefferson-ny/part-time-acute-dialysis-registered-nurse-rn-port-jefferson-ny/42731236/job/?vs=161>

Number of Openings:

1

Company Name:

Danaher

Job Title:

FIELD SERVICE ENGINEER

Minimum Experience Required:

No experience requirement provided.

Job Description:

***Description:** Install and maintain instrumentation and systems in a life science laboratory environment. The incumbent handles and/or participates on a team that resolves customers' problems and issues. The incumbent is also responsible for meeting service revenue sales targets; ensure strong contract retention rate and warranty conversion rate. Exercises judgment within defined procedures and practices to determine appropriate action. May develop and track field service project plans. Monitors and adheres to field service policies, procedures and technical standards. Recommends changes as necessary.

*** Requires extended travel on short notice. Must have valid driver's license and meet Beckman Coulter safe driver criteria. Technical degree or military experience in electronics a plus, bachelor's degree preferred**

Job Location:

Ronkonkoma, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

Technical degree or military experience in electronics a plus, bachelor's degree preferred

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://danaher.jobs/ronkonkoma-ny/field-service-engineer/40600706/job/?vs=161>

Number of Openings:

1

Company Name:

Columbia Sportswear Company

Job Title:

Assistant Store Manager

Job Description:

General Position Summary: Member of management team, responsible for providing team leadership and supporting the Store Manager to ensure effective operation of the store.

Essential Functions/Responsibilities: Provide leadership and direction to the store staff, including supervisors and associates. Support the store manager in developing a strong sales environment focused on teamwork and customer service. Ensure store sales goals are achieved through providing leadership & direction in the areas of: sales techniques, customer service, product knowledge, and store communications. Supervise the daily activities of the store staff in all aspects of job performance and compliance with store policies and procedures. Support the Store Manager by implementing and assisting in employee training & development. Training and coaching will include the areas of sales, customer service, cash wrap functions and store operations as needed. Assist in the timely completion of all recordkeeping associated with applicants, new hires, payroll, performance appraisals, salary reviews, counselling, disciplinary actions and terminations. Participate in the audit process to ensure accuracy of opening and closing procedures, cashiering and returns. Assist Manager in interviewing, hiring, training, review and disciplinary action process as it applies to the store staff. Provide coaching & direction on a day-to-day basis to ensure staff performance standards is met. Provide direction and leadership to the Freight and Floor Supervisors as needed. Provide input to Store Manager on staff performance for the performance appraisal process. Perform good customer service by assisting customers in person or on the phone. Provide information to customers on current product features and benefits. Requires maintaining current and accurate knowledge of product features, benefits, and availability. Resolve customer complaints. Answer product and order inquiries. Includes computer research, coordination with other departments such as the distribution center, customer service or retail accounting. Requires prioritizing of such inquiries. Assist the Store Manager in developing and implementing motivational incentives for sales staff. Track employee results and make suggestions for modifying goals accordingly. Perform regular daily store activities such as opening and closing procedures which include balancing registers, preparing cash bags, and activating security system. Assists in maintaining inventory levels through ongoing communication with the Store Manager and Freight Supervisor. Assists Store manager in the implementation and maintenance of management systems for sales tracking, organization, controlling and auditing store operations.

***Secondary Functions:** Act as the Store Manager in that person's absence. Maintain positive open lines of communication with all Columbia Sportswear management, merchandising staff, all other internal departments and outside suppliers in order to contribute to the smooth flow of information and efficient operation of the store. Perform other duties as assigned

***Specific Job Skills:** Must possess strong business acumen and thorough knowledge of retail management practices. This includes but is not limited to.

Job Location:

Deer Park, New York

Duration:

Full Time, Regular

Minimum Education Required:

High school degree or equivalent

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://ch.tbe.taleo.net/CH04/ats/careers/requisition.jsp?org=COLUMBIA&cws=1&rid=7357>

Number of Openings:

1

Company Name:

Cold Spring Harbor Laboratory

Job Title:

Cage Washer

Minimum Experience Required:

No experience requirement provided.

Job Description:

*Cold Spring Harbor Laboratory is seeking an individual for the position of Cage Washer. The responsibilities of this individual would include cleaning cages, feeding equipment, animal rooms, and other sanitary work that is required in the animal facility.

*The ideal person would be able to follow detailed instructions, concentrate on routine tasks, operate cage washers, autoclaves, and other disinfecting/sterilizing equipment. Being able to work with or around laboratory animals is a must. Some overtime is required. Must be able to lift 50 pounds; valid driver's license required. Cold Spring Harbor Laboratory is a world-renowned research and educational institution recognized internationally for its excellence in ground-breaking research programs in cancer, neuroscience, plant biology, genomics, and bioinformatics and broad educational mission.

*We offer a comprehensive benefits package and competitive salary. If interested, please apply for this position online

Job Location:

Cold Spring Harbor, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

40

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

First (Day)

Public Transportation:

Information not provided.

Minimum Education Required:

High School Diploma

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <https://cshl.peopleadmin.com/postings/6652>

Number of Openings:

1

Company Name:

Cintas

Job Title:

Sales Representative - Facility Services

Minimum Experience Required:

1 year

Job Description:

Sales Representative - Facility Services-10138045DescriptionCintas is currently seeking a Sales Representative to focus on new business to business account development in our Facility Services Division. Responsibilities include prospecting, cold calling, setting appointments with prospects, presenting programs and meeting a sales quota. Sales Representatives will also transport samples of products for presentations. Cintas provides a thorough sales training program, including product knowledge, mentorship, sales process and business development strategies.

KEY RESPONSIBILITIES• Generating revenue and meeting sales targets• Developing and qualifying leads within respective territory to drive additional sales opportunities through cold-calling and lead generation campaigns• Gathering and utilizing business intelligence on prospects to support sales calls, product presentations and driving new business.

Qualifications• High School Diploma or GED required; Bachelor's Degree preferred• Minimum of 1 year outside sales experience or successful completion of a Cintas sales training program required• Valid Driver's License required• New business to business (B2B) sales experience preferred• Hunter sales mentality- goal driven and self-motivated• Knowledgeable in Microsoft Office applications (including Outlook, Word, Excel, PowerPoint, Internet/Intranet) and Contact Management System preferred.

COMPENSATION/BENEFITS• Solid Base Salary and Commission Potential• Extensive Car Package (Lease/Gas/Insurance/Maintenance Allowance)• Monthly/Quarterly Performance Bonuses & Incentives• Comprehensive 12 week sales training program• Mentorship program• Tablet & AirCard• Annual Recognition Events• 401(k)/Profit Sharing/Employee Stock Ownership Program• Medical, Dental & Vision Insurance Package• Disability & Life Insurance Package• Paid Vacation & Holidays• Career Advancement Opportunities

Job Location:

Central Islip, New York

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

High School Diploma or GED required; Bachelor's Degree preferred

How to Apply:

To apply, contact the employer on-line:

Web-site: http://careers.cintas.com/job/Central-Islip-Sales-Representative-Facility-Services-NY-11722/34541100/?feedId=32500&utm_campaign=Cintas_PaidMedia

Number of Openings:

1

Company Name:

CARR Business Systems

Job Title:

Sales Manager

Minimum Experience Required:

5 years

Job Description:

Full Time Description: Manage leads and develops a sales team of 7-10 sales representatives toward the achievement of the team's equipment, managed print and production sales and activity goals via the development of a pipeline of net new customers and the retention of our existing customer base.

RESPONSIBILITIES: Execution of Sales Process, Achievement of Sales Revenue Goals, Achievement of all KPI Activity Goals, Flawless Execution of all Business Initiatives. Cross functional collaboration with Service, Sales Ops. Development of market and account strategies including business plans and territory assignments. Development of Weekly / Monthly Sales Forecasts. Oversees and actively participates in the sales process. Meets with key clients, assisting sales representatives with maintaining relationships and negotiating and closing deals. Develops consultative solutions to meet customer business and operation requirements when appropriate. Analyzes and controls expenditures of division to conform to budgetary requirements. Ensures that all administrative processes related to sales are accurate and completed on time. Team and Employee Development. Recruitment, hiring and training of sales representatives / building of a talent bench. Active employee Performance Management and Development, including weekly one on ones, activity and quarterly reviews, individual development plans. Provides and conducts on-the-job coaching and employee development. Role model for behavior and use of sales strategies and sales techniques in demonstration calls with sales representatives. Creates an inspiring, engaging environment for employees.

EDUCATION / EXPERIENCE: Minimum 5 years consultative sales experience. Minimum 5 years managing a team. Documented track record of success at both the representative and management level. Proven recruiter and developer of employees. Strong business acumen and an understanding of financials is essential. Excellent communication and organizational skills. Excellent presentation skills. Demonstrated problem solving and negotiation skills. Coaching and mentoring experience

Job Location:

Melville, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://carrxerox.iapplicants.com/ViewJob-536913.html>

Number of Openings:

1

Company Name:

Broadridge

Job Title:

Project Coordinator

Minimum Experience Required:

No experience requirement provided.

Job Description:

Job Description

- Schedule and coordinate meetings, workshops, and other project events, distribute agendas, and document meeting minutes
- General administration duties such as running and distributing standard reports, maintaining procedural documentation, meeting preparation and support.
- Provide IT project support on the implementation and manage the tracking of detailed tasks in MS Project, Excel, and MS PowerPoint
- Follow the SDLC and project management process and ensure that required project deliverables are provided (project plan, project schedule, specifications, etc.)
- Provide support to the Program Management team by assisting with developing program communications and following up on program activities
- Manage program documentation and administer the program's SharePoint site
- Prepare weekly status reports that include project issues, risks, milestones, decisions and status. Manage issues, risks and escalations as needed.

Qualifications Required:

- * (Experience, Skills, Academic) Bachelor's Degree Highly Preferred
- * Project Management training is desired
- * Excellent written and verbal communicator / able to create management level status reports.
- * Strong skills in Word, Excel, Outlook and PowerPoint and basic skills in MS Project.
- * Proactive team player with a strong sense of ownership.
- * Able to self-manage to meet objectives / develops strategies to solve complex problems.

Job Location:

Deer Park, New York

Pay:

Starting pay not specified.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Public Transportation:

Information not provided.

Minimum Education Required:

Bachelor's Degree

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site:

<https://www.broadridge.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=5894&CurrentPage=5>

Number of Openings:

1

Company Name:

Bayer

Job Title:

Seasonal Retail Sales Merchandiser and Product Advisor - Commack, NY

Minimum Experience Required:

1 – 2 Years

Job Description:

We are currently seeking a Seasonal Retail Sales Merchandiser and Product Advisor in your area. You will be responsible for merchandising the Bayer Advanced in-store lawn and garden product line at Home Centers within an assigned territory. Your responsibilities include: Building and maintaining relationships with key store personnel; Selling to, educating and advising retail consumers on the selection of Bayer Advanced products; Building and maintaining product displays in accordance with standards; Maintaining appropriate product level on racks, shelves and displays; Working with store personnel to order product at the store and district level; Reconciling inventory; Maintaining, cleaning and organizing back stock; Providing excellent customer service to consumers and store personnel; Installing and maintaining Point of Sale (POS) materials; Updating management daily regarding store activities; Traveling daily within assigned territory servicing store to store.

***The selected candidate is required to possess the following:** Valid driver's license and auto insurance; Access to reliable transportation during business hours; Ability to lift, push and pull up to 50 pounds; Ability to climb an 8-12 foot safety ladder; Demonstrated good verbal and written communication skills; Fluent in reading, writing and speaking English; Basic computer skills; Ability to work a flexible work schedule including nights, weekends, and holidays; Demonstrated good customer service skills; Strong sales skills and a high level of comfort with face to face selling and direct customer interaction; Demonstrated good organization and planning skills; Ability to work independently with minimal supervision; Ability to travel within an assigned territory (radius of 100 miles).

***Preferred Qualifications:** High School diploma or equivalent; One to two years of retail or sales work experience; Previous Bayer Advanced merchandising experience; Previous Home Center consumer product merchandising work experience; Previous lawn care and/or pest control work experience; Lawn and Garden chemicals knowledge; Access to the Internet/Email and Cellular phone; Pallet jack experience.

Job Location:

Commack, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Minimum Education Required:

High School diploma or equivalent

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://my-bayer.jobs/commack-ny/seasonal-retail-sales-merchandiser-and-product-advisor-commack-ny/42668158/job/?vs=161>

Number of Openings:

1

Company Name:

Bath Fitter

Job Title:

Bath Design / Sales Consultant

Minimum Experience Required:

3 - 5 years

Job Description:

****Bath Fitter** is hiring a ****Bath Design / Sales Consultant**** to manage the Westchester, Nassau, Suffolk & 5 boroughs of NYC territories. The ****Bath Design / Sales Consultant**** will give in-home presentations and educate the client regarding all of the products that ****Bath Fitter**** has to offer. **You will be thoroughly trained and you will receive a base pay of ****\$600 per week**** for the first 3 months on the job (or the commission amount - whichever is greater).****

Responsibilities for the Sales Consultant include:*** Taking accurate measurements of bathtub and shower areas* Giving in-home presentations highlighting our products and services* Providing quotes for potential customers* Preparing paperwork on all quotes provided* This is a 100% commission sales position.* Minimum 3 - 5 years of award-winning sales experience; in-home sales experience is required* Must be flexible, self-disciplined and motivated - candidates should have a "hunger for success"* Ability to lift 30 pounds, as well as bend and kneel consistently* Have a valid driver's license and clear driving record

* **earns an average** of \$70,000 per year - many Sales Consultants exceeding that amount. If you're interested in learning more about this opportunity and qualify per the aforementioned requirements, please apply today, =

Job Location:

Copiague, New York

Pay:

600 per week

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Driver Licenses, Including Endorsements:

Have a valid driver's license and clear driving record

How to Apply:

To apply, contact the employer on-line:

Web-site:

http://www.careerbuilder.ca/CSH/Details.aspx?csh=CSH_BathFitter&pubjobs=true&privjobs=true&int=false&did=JHT83F6CBBTY8BXC88E

Number of Openings:

1

Company Name:

Baker Tilly

Job Title:

Senior Tax Accountant

Minimum Experience Required:

2 Years

Job Description:

* In this role, you will be directly involved with the client relationship and planning process by directing associates, reviewing returns and providing additional services to clients. This role requires a genuine interest in developing a comprehensive understanding of the client's business and tax environment. As Tax Senior Associate, you will work with a select group of professionals aligned, in an entrepreneurial environment, to provide clients solutions to help them meet their tax compliance requirements and to maximize their financial performance. At Baker Tilly, you will quickly contribute to on-going engagements while at the same time have the opportunity to be challenged by new engagements and advance your technical potential.

Successful candidates will have:* A Bachelor's degree with an accounting major and credits qualifying to sit for the CPA exam required.* Master's degree in accounting preferred.* Minimum of two (2) years of progressive tax compliance and/or consulting experience, experience in public accounting preferred.* Demonstrated analytical, problem-solving, organizational, interpersonal, project management, communication skills and solid Microsoft Suite skills required.* Ability to provide exceptional client service, demonstrate commitment to continuous learning, display appropriate ethical knowledge and commitment and exhibit a sense of urgency and commitment to quality and the timely completion of duties.

Job Location:

Melville, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

Bachelor's degree

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <https://jobs-bakertilly.icims.com/jobs/5858/senior-tax-accountant/job>

Number of Openings:

1

Company Name:

BAE Systems

Job Title:

ELDP I Software Eng/Computer Science/Eng, NY & NJ Locations

Job Description:

***Positions Available in Greenlawn, NY and Wayne/Totowa, NJ.ELDP Program**

***Description: The Electronic Systems Engineering Leadership Development Program (ELDP) is a three year cohort program whose mission is to identify and accelerate the development of high potential, recent engineering college graduates for the responsibility of being future leaders at BAE Systems.**

The Defense ELDP accomplishes its mission with the following four components: Technical development
Technical master's degree Internal technical development curriculum aligned with technologies which drive our business. Leadership development Yearly, Leadership Development Conference attendance Quarterly, leadership development modules delivered by organizational, leaders Rotational work assignments Typical 1 yr. duration Large diversity of work assignments possible (business area, functional group, locations)Mentoring New cohort mentored by graduating class. Current participants mentored by technical experts. Program graduates mentored by senior leaders

***Required Experience:** Bachelor's degree in an Engineering or Scientific field or equivalent experience. Employees in California must have a Bachelor's degree in the applicable field, or an applicable certification, equivalent certificate or any required license. Equivalent experience will not be considered.

***Required Skills:** ELDP

***Program Requirements: Eligibility Undergraduate or Graduate degree in engineering or related discipline GPA > 3.0 Required.** Skills Outstanding communication and presentation skills Demonstrated teamwork and leadership abilities Participation in a variety of extracurricular activities Capacity and motivation for hard work.

Job Location:

Greenlawn, New York

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

No education requirement provided.

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: <http://www.respondhr.com/32313394>

Number of Openings:

1

Company Name:

Adecco

Job Title:

Inventory Clerk

Minimum Experience Required:

No experience requirement provided.

Job Description:

Hourly Adecco is currently seeking the right individuals to fill our needs for Inventory Clerks through our Melville office. These are part time positions with multiple shifts and or locations available. If you have familiarity and experience with inventory management, are detailed oriented coupled with a commitment to a great work ethic, then these positions are right for you! This will be for a 7 week project we will be holding an open house starting Monday January 13th through Friday January 31st between 9:00am-12:00pm at 175 Broadhollow Rd. Melville NY, 11747 in the career Center.

Job Location:

Melville, New York

Pay:

\$11.00 Hourly

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

No education requirement provided.

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer on-line:

Web-site: http://www.adeccousa.com/jobs/administrative-clerical/us_en_1_027223_10497144/inventory-clerk

Order Number:

NY1079070

Date Job Order Received:

01/13/2014

Number of Openings:

1

Company Name:

Able Equipment Rental Inc

Job Title:

Auto Counter Parts Rep

Minimum Experience Required:

2 years

Job Description:

Auto Counter Parts Rep (Deer Park, NY): Must have basic computer skills, Auto parts knowledge. Will work closely w/mechanics. Must have clean license. Monday thru Friday 8am-4:30pm with 30 min. lunch. \$17-\$18 per hour. Health Benefits, dental, 401K, vacation/sick/personal available.

Job Location:

Deer Park, New York

Pay:

\$17.00 - \$18.00 Hourly

Benefits:

Health Insurance, Dental Insurance, Retirement/Pension Plan

Hours per Week:

40

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

First (Day)

Public Transportation:

Information not provided.

Minimum Education Required:

GED

Driver Licenses, Including Endorsements:

Yes (Class D).

How to Apply:

To apply, contact the employer by email:

Email: jobs@ableequipment.com

Order Number:

NY1079079

Date Job Order Received:

01/13/2014

Number of Openings:

1

Company Name:

Modern Italian Bakery

Job Title:

Loading Dock PM

Minimum Experience Required:

No experience requirement provided.

Job Description:

Utilizing printed route sheets, pulling items to fill driver's orders to be placed at corresponding shipping doors as per schedule routes time.

Work Hours: 4:00 PM - 12:30 AM

***Overtime Available**

Job Location:

Oakdale, New York

Pay:

\$9.00 - \$12.00 Hourly

Benefits:

Health Insurance, Dental Insurance, Vacation, Sick Leave, Holidays, Retirement/Pension Plan

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Monday, Tuesday, Thursday, Sunday

Shift:

Second (Evening)

Public Transportation:

Information not provided.

Minimum Education Required:

High School Diploma

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer in person, or by fax:

Alvarado, Malena

301 Locust Avenue

Oakdale, NY 11769

Fax: Alvarado, Malena (631) 589-7383

Order Number:

NY1079079

Date Job Order Received:

01/13/2014

Number of Openings:

1

Company Name:

Modern Italian Bakery

Job Title:

Loading Dock PM

Minimum Experience Required:

No experience requirement provided.

Job Description:

Utilizing printed route sheets, pulling items to fill driver's orders to be placed at corresponding shipping doors as per schedule routes time.

Work Hours: 4:00 PM - 12:30 AM

*Overtime Available

Job Location:

Oakdale, New York

Pay:

\$9.00 - \$12.00 Hourly

Benefits:

Health Insurance, Dental Insurance, Vacation, Sick Leave, Holidays, Retirement/Pension Plan

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Sunday thru Thursday

Shift:

Second (Evening)

Public Transportation:

Information not provided.

Minimum Education Required:

High School Diploma

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer in person, or by fax:

Alvarado, Malena

301 Locust Avenue

Oakdale, NY 11769

Fax: Alvarado, Malena (631) 589-7383

Order Number:

NY1079072

Date Job Order Received:

01/13/2014

Number of Openings:

1

Company Name:

Modern Italian Bakery

Job Title:

Roll Team

Minimum Experience Required:

No experience requirement provided.

Job Description:

Operating, production line equipment, Including; Board feeding, Placing Boards on rack, adding flour/seeds, Depending on what product is being made.

***Work Hours: 3:30 Am - 11:30 AM**

***Overtime Available**

Job Location:

Oakdale, New York

Pay:

\$8.41 - \$9.25 Hourly

Benefits:

Health Insurance, Dental Insurance, Vacation, Sick Leave, Holidays, Retirement/Pension Plan

Hours per Week:

40

Duration:

Full Time, Regular

Work Days:

Saturday thru Wednesday

Shift:

Varies

Public Transportation:

Information not provided.

Minimum Education Required:

High School Diploma

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer in person, or by fax:

Alvarado, Malena

301 Locust Avenue

Oakdale, NY 11769

Fax: Alvarado, Malena (631) 589-7383

Order Number:

NY1079069

Date Job Order Received:

01/13/2014

Number of Openings:

1

Company Name:

Modern Italian Bakery

Job Title:

Roll Team Oven #1

Minimum Experience Required:

No experience requirement provided.

Job Description:

Feed oven T.O.L. with total of 5 boards. Loading and unloading, timing of T.O.L. is dictated by items baked.

Work Hours: 4:00 PM - 12:30 AM

***Overtime Available**

Job Location:

Oakdale, New York

Pay:

\$8.82 - \$10.05 Hourly

Benefits:

Health Insurance, Dental Insurance, Vacation, Sick Leave, Holidays, Retirement/Pension Plan

Hours per Week:

40

Duration:

Full Time, Regular

Work Days:

Friday thru Tuesday

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

High School Diploma

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer in person, or by fax:

Alvarado, Malena

301 Locust Avenue

Oakdale, NY 11769

Fax: Alvarado, Malena (631) 589-7383

Order Number:

NY1079061

Date Job Order Received:

01/13/2014

Number of Openings:

1

Company Name:

Modern Italian Bakery

Job Title:

Traveler Bake Off

Minimum Experience Required:

No experience requirement provided.

Job Description:

Feed oven T.O.L. with total of 5 boards. Loading and unloading, timing of T.O.L. is dictated by items baked

Work Hours: 1:00 PM - 10:00 PM Shift #1

9:30 AM - 6:30 PM Shift #2

***Overtime Available.**

Job Location:

Oakdale, New York

Pay:

\$8.82 - \$10.05 Hourly

Benefits:

Health Insurance, Dental Insurance, Vacation, Sick Leave, Holidays, Retirement/Pension Plan

Hours per Week:

40

Duration:

Full Time, Regular

Work Days:

Sunday thru Thursday

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

High School Diploma

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer in person, or by fax:

Alvarado, Malena

301 Locust Avenue

Oakdale, NY 11769

Fax: Alvarado, Malena (631) 589-7383